

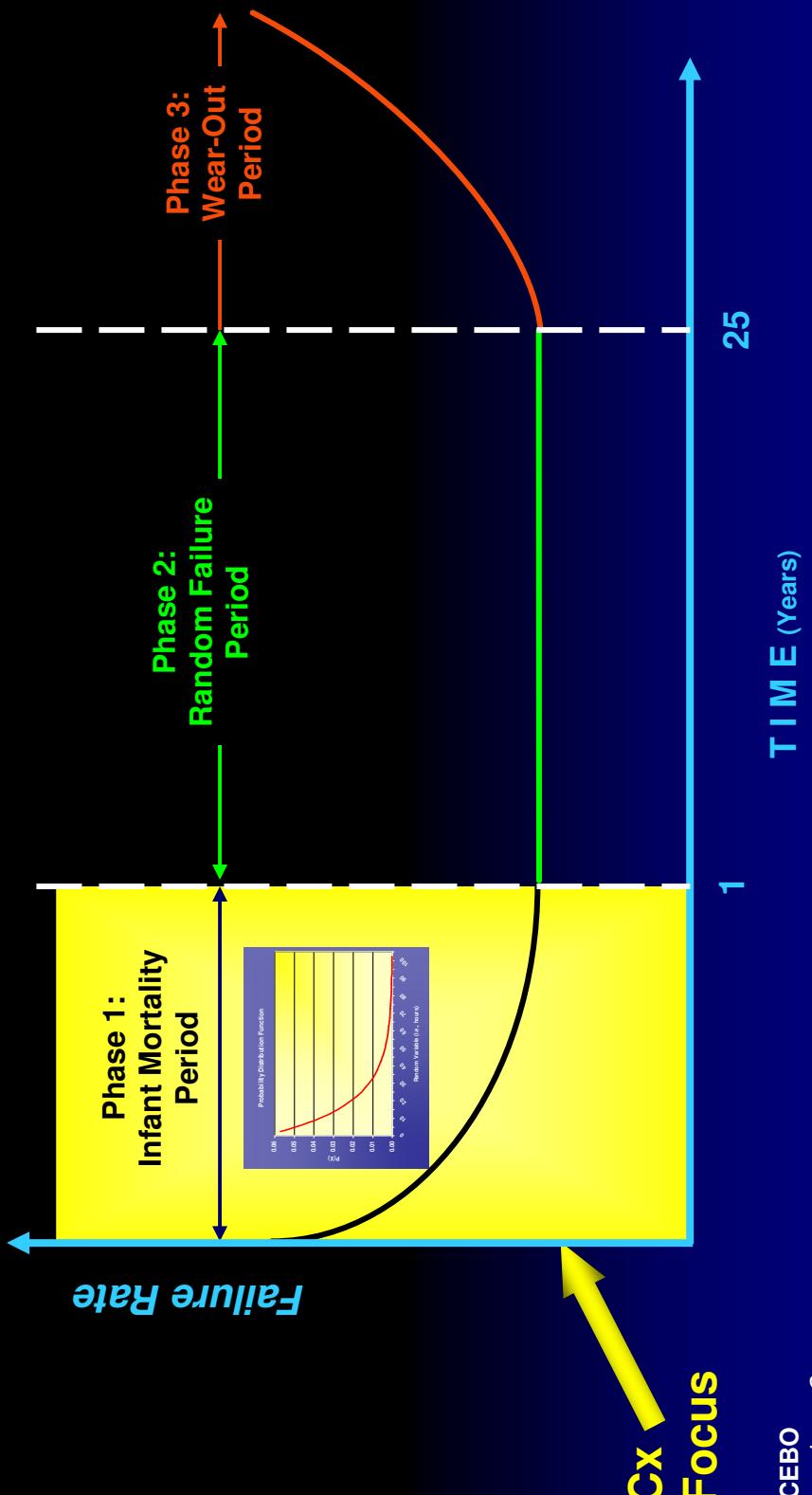
Presentation to

# International Conference for Enhanced Building Operations

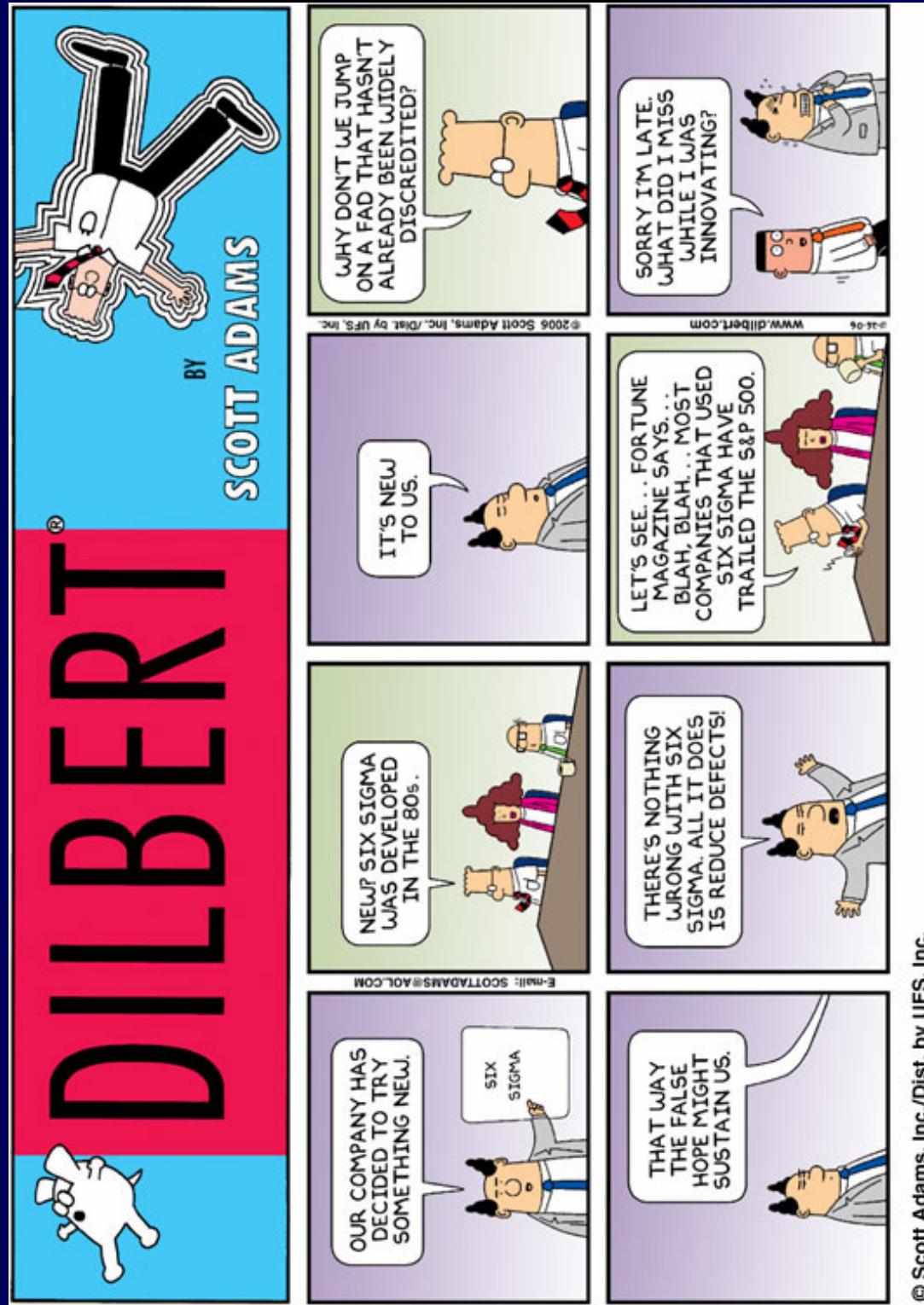
Enhancing The Commissioning Process  
On Multi-Building Projects  
*With Six Sigma Tools/Techiques*

# Commissioning: A Context

## The Life of a Facility



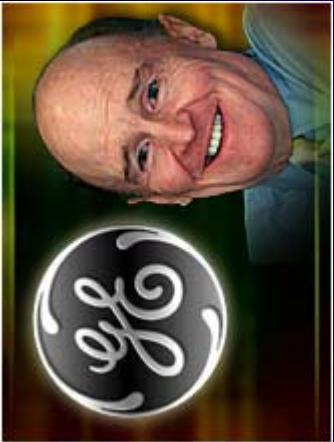
# Six Sigma - A Context



© Scott Adams, Inc./Dist. by UFS, Inc.

"I don't give a damn if we get a little bureaucracy as long as we get the results. If it bothers you, yell at it. Kick it. Scream at it. Break it!"

*Jack Welch, 1998*



C<sub>X</sub>



65

## Process Fit:

# 6 $\sigma$

- Disciplined Methodology
- Customer Focused
- Proven
- Comprehensive
- Flexible
- Consistent



## COMMONALITY

- Quality
- ROI
- Focus on the Owner/Customer

# C<sub>X</sub>

- Customer Driven
- Quality Assurance Program
- Infrastructure Focused

## VALUE

- Increased Customer Satisfaction
- ROI

**Build on Shared Interests to Deliver Value**

## **Agenda:**

- Very Brief Overview of Six Sigma**
- Six Sigma Tools Applied to Commissioning**
- Case Study**

# *An Overview*

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# Getting Grounded in Reality

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- You don't know what you don't know
- If you don't benchmark, you'll never start to know
- If you can't express what you know numerically, you really don't know much about it
- If you don't know much about it, you can't control it
- If you can't control it, you are at the mercy of chance

# What is It?

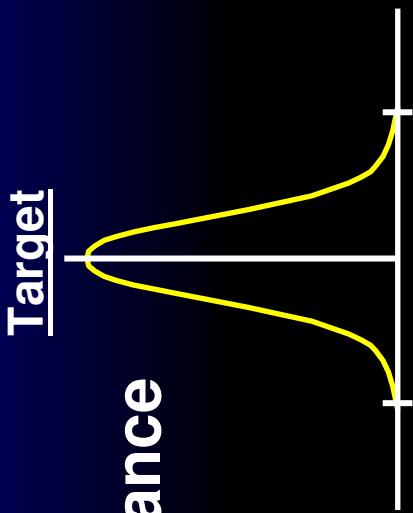


- Letter in the Greek alphabet.
- Used to describe the distribution of any process.
- The “Sigma Value” is a metric. It Indicates how well a process is performing.
- “Six Sigma” is a philosophy aimed at increasing the sigma value of all processes.

# Reducing Process Variation

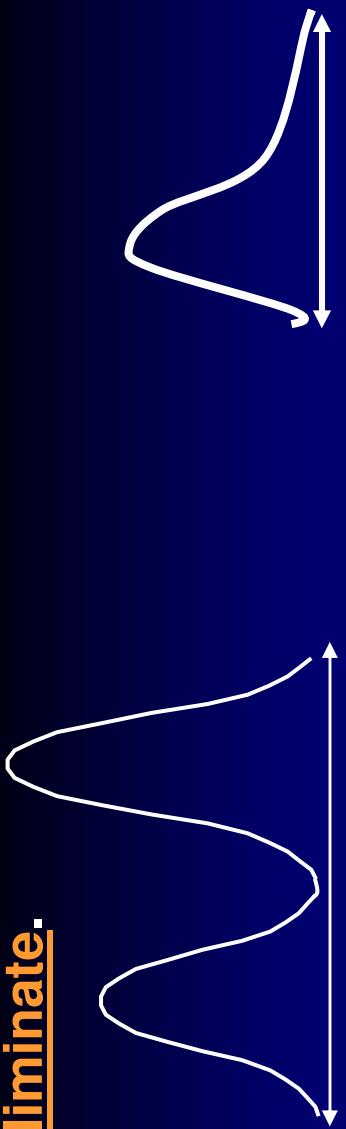
# Two Types of Variation

1. Common Cause – Random/Chance



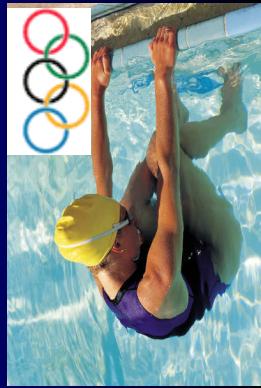
2. Special Cause – Not Random -- Assignable

**Key factors which contribute to variation and are feasible to detect, identify & eliminate.**



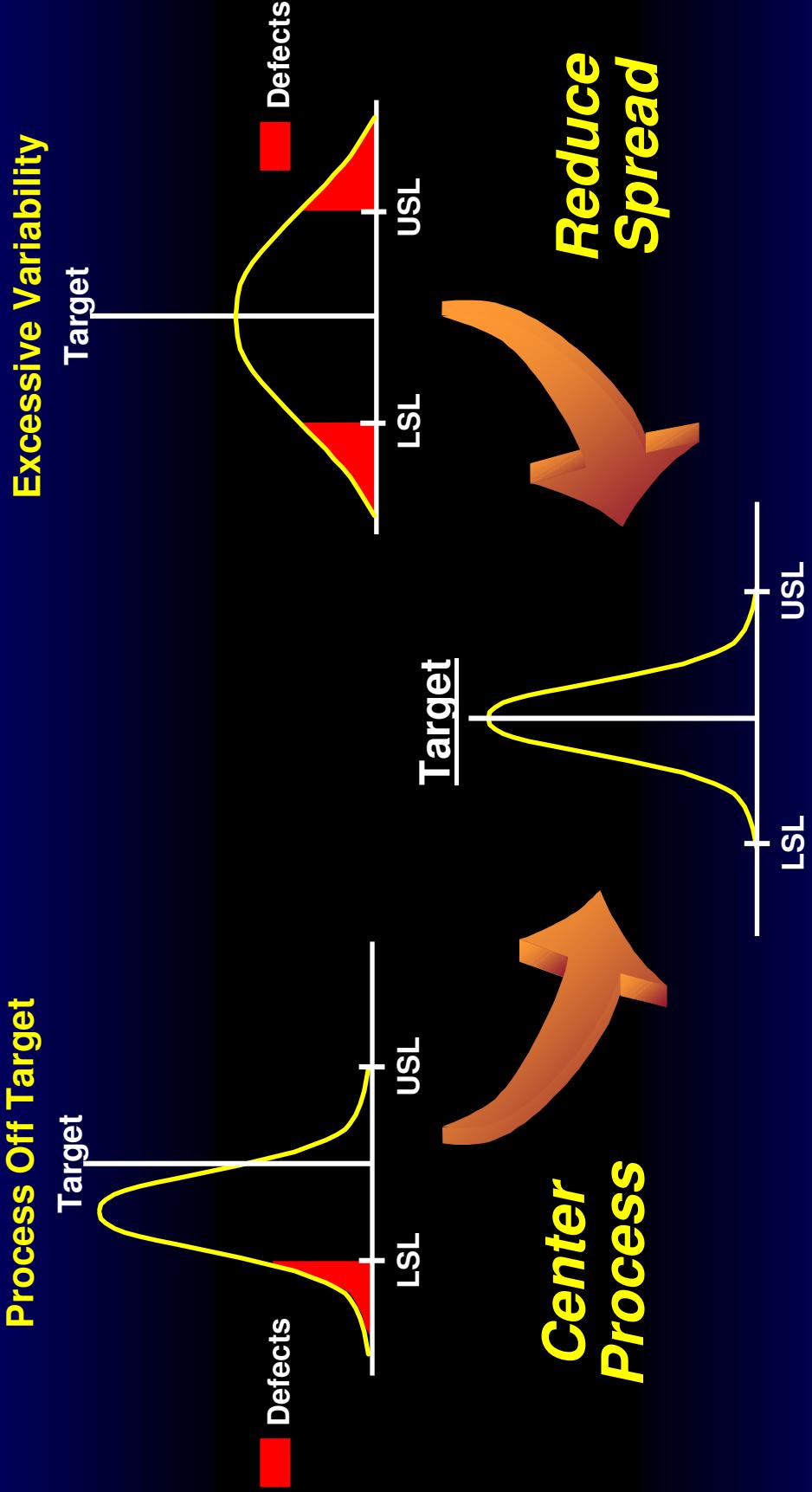
## Special Cause Variation - 6 M's

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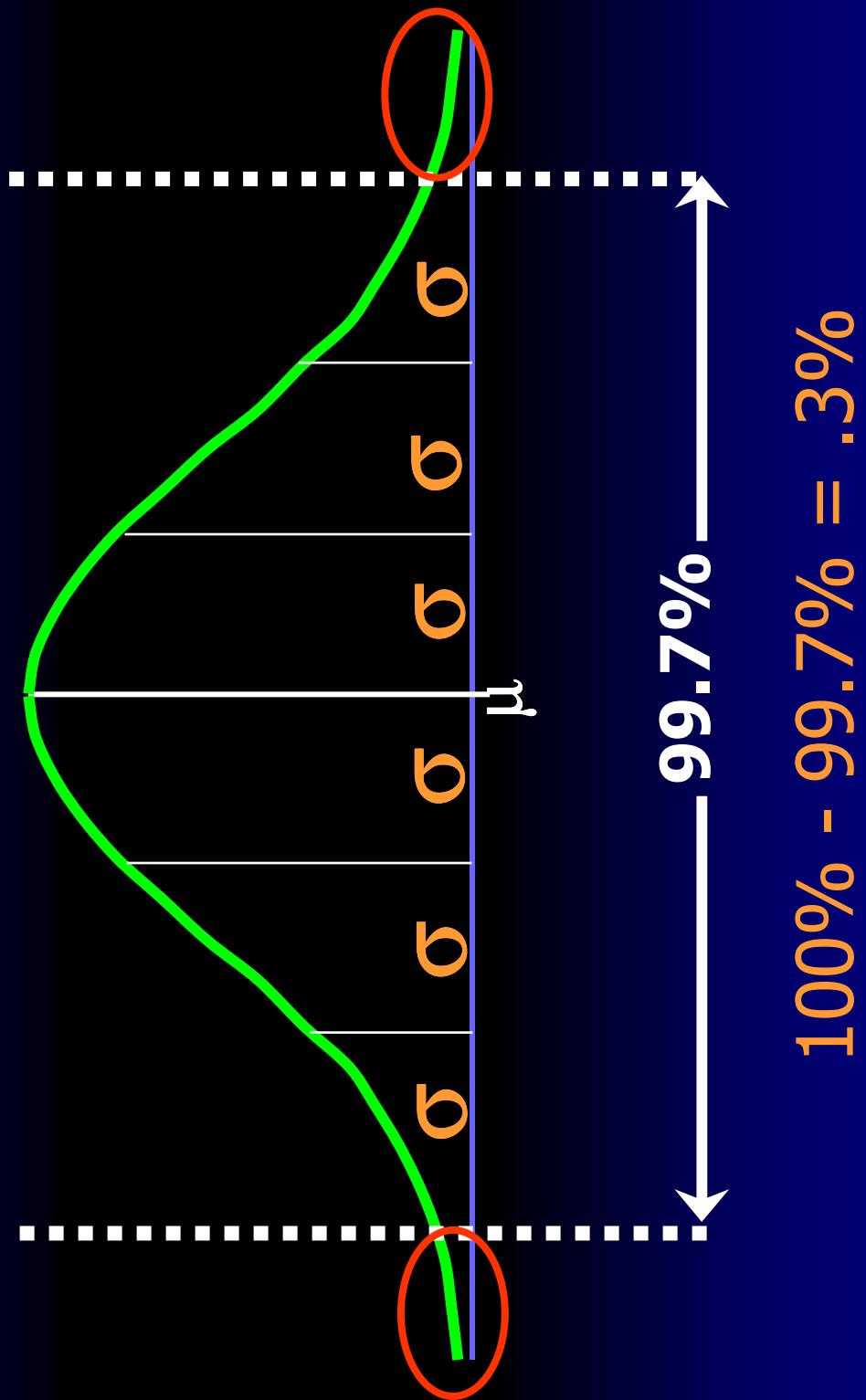


- Man** – swimmer has the flu
- Machine** – vault height set incorrectly
- Material** – defective surface of starting block
- Method** – broke form on strokes
- Measurement** – timing clock wrong
- Mother Nature** – 100 degrees & humid

# The Statistical Objective of Six Sigma

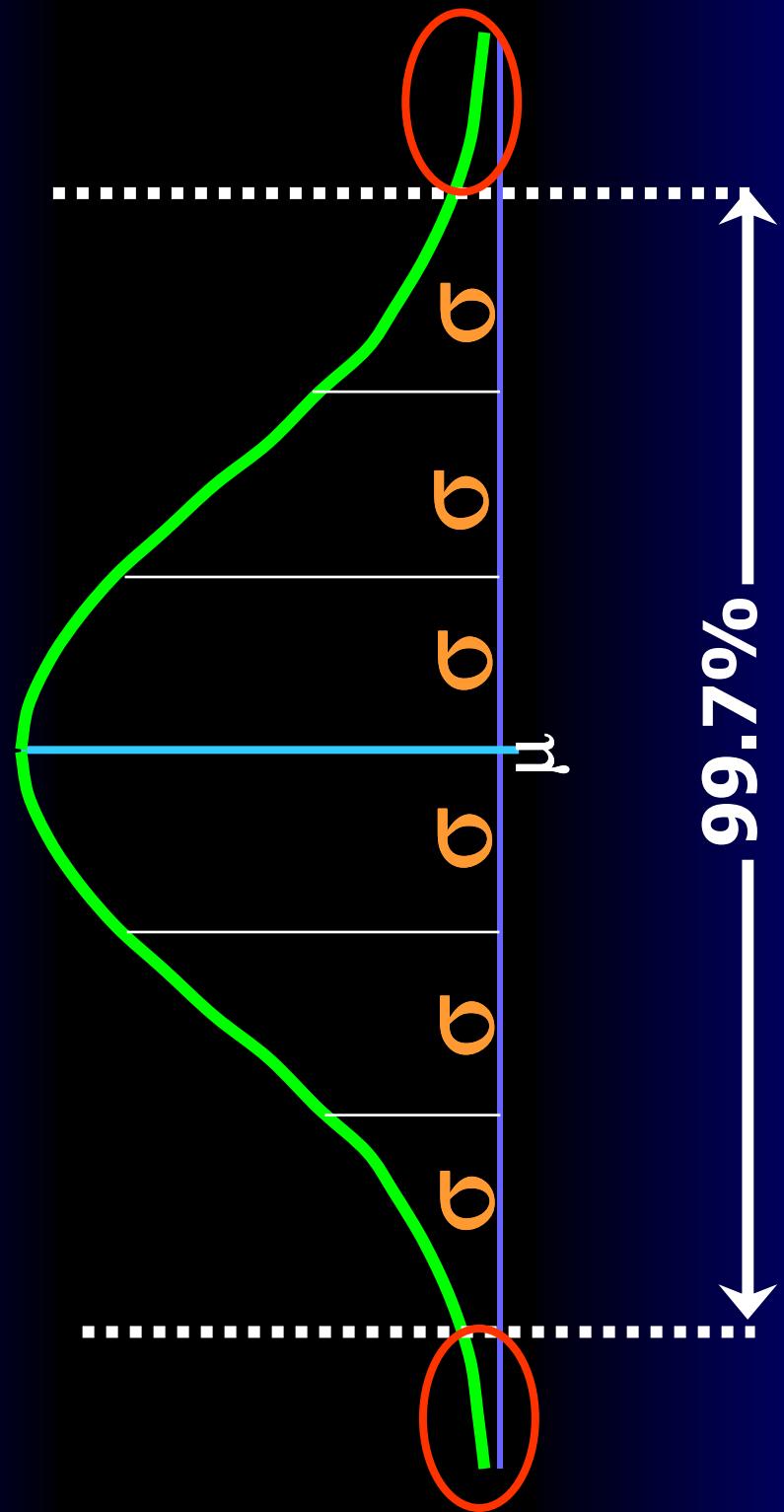


What percentage of the population  
data is outside of  $\pm 3\sigma$ ?



**0.3% doesn't sound bad – does it?**

**Lets look at a business example**





Company processed 250,000 credit card bills/month

0.3% outside of customer specs on accuracy

**750 unhappy** customers every month due to accuracy

**99.7% within spec may sound good, but it may not be good for the customer**

# Six Sigma . . . More Is Better!

## 99% Good (~ 4 $\sigma$ )

- 20,000 lost articles of mail per hour
- Unsafe drinking water for almost 15 minutes each day
- 5,000 incorrect surgical operations/week
- Two short or long landings at most major airports each day
- 200,000 wrong drug prescriptions/year
- No electricity for almost 7 hours/month

## 99.99966% Better (6 $\sigma$ )

- Seven articles lost per hour
- One unsafe minute of drinking water every seven months
- 1.7 incorrect operations/week
- One short or long landing every five years
- 68 wrong prescriptions/year
- One hour without electricity every 34 years

Performance Level	SIGMA	DPMO	
A+	6	3.4	<b>World Class</b>
A	5	233	<b>Excellent</b>
B	4	6,210	<b>Good</b>
C	3	66,811	<b>Average</b>
D	2	308,770	<b>Below Average</b>
F	1	697,672	<b>Not Good</b>

# The DMAIC Methodology

For Each Product or Process CTQ –  
**Define, Measure, Analyze, Improve, and Control**

$$Y = f(X_1, X_2, \dots, X_n)$$

**Define**

What is the scope of the problem?

**Measure**

What is the frequency of defects?

**Analyze**

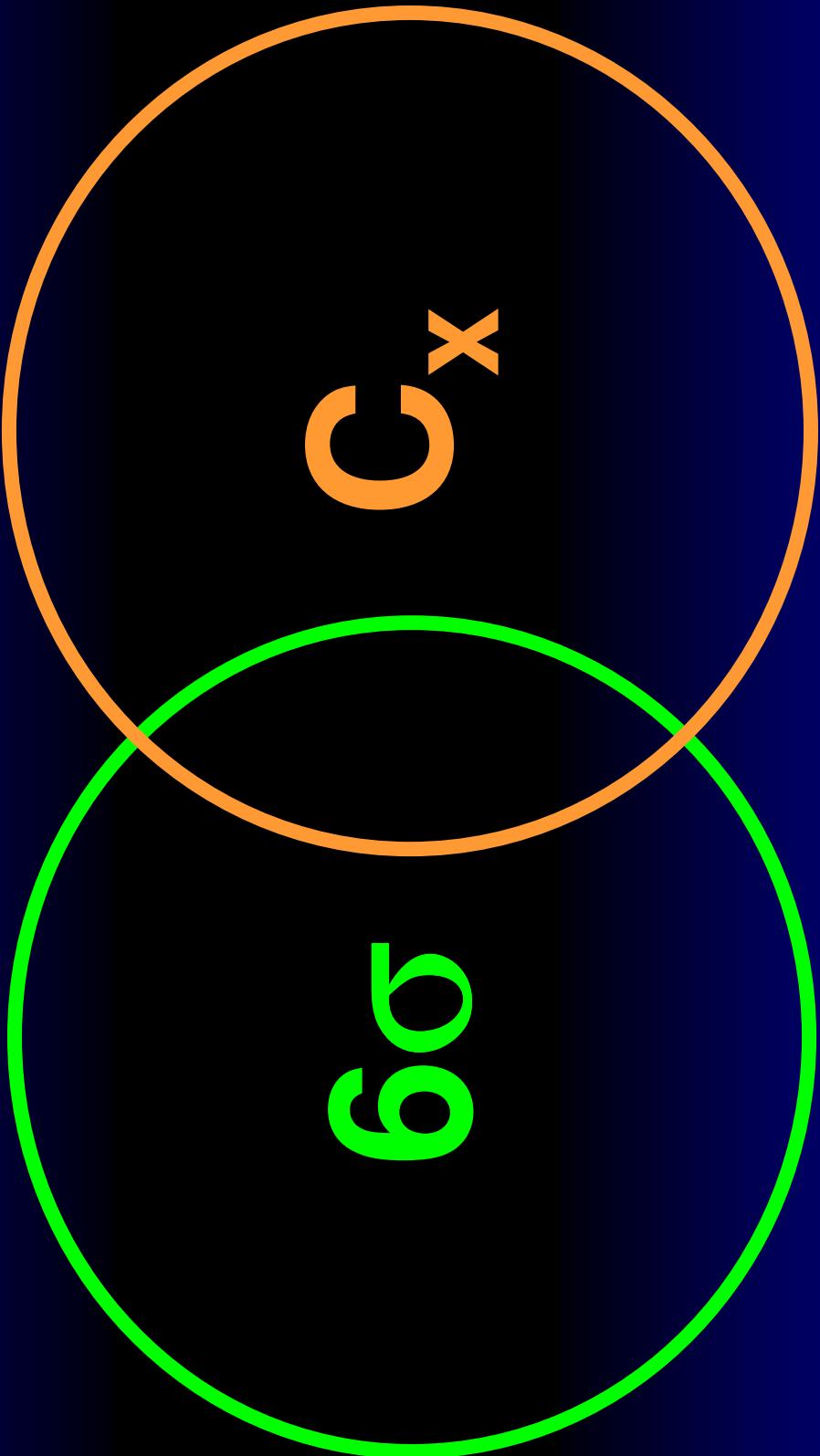
Where and why do defects occur?

**Improve**

How can we fix the process?

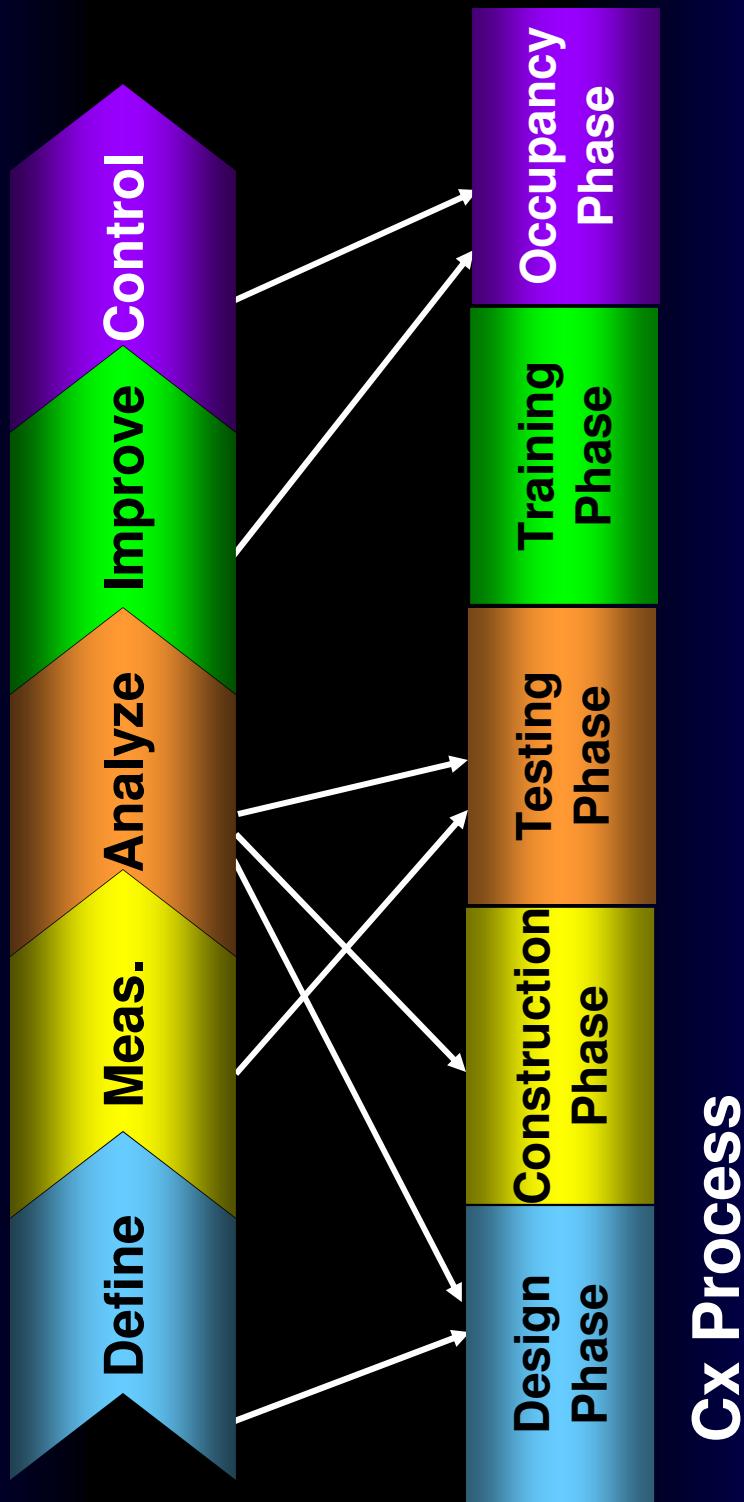
**Control**   How can we make the process stay fixed?

# Six Sigma Tools & Techniques Applied to CX



## Some of the Intersection Points

### Six Sigma Approach



### CX Process

# Start At The Beginning - Define

Cx

6σ

Owner's  
Project

P  
roject

R  
equirements

Project Charter

CTQ Flowdown

Cause & Effect Matrix

SIPOC

# What Is Our Objective?

**Project Charter**

**Process Map**

**CTQ Flowdown**

**C&E Matrix**

**+15 Inputs**

**10-15**

**8 - 10**

**4 - 8**

**2 - 4**

**Y's & X's**

**1st "Hit List"**

**Screened List**

**Significant X's**

**Critical X's**



**OPR**

# Five Major Elements of a Charter

---

- Business Case**
  - *Explanation of why to do the project*
- Problem and Goal Statements**
  - *Description of the problem/opportunity or objective in clear, concise, measurable terms*
- Project Scope**
  - *Process dimensions, available resources*
- Milestones**
  - *Key steps and dates to achieve goal*
- Roles**
  - *People, expectations, responsibilities*

# Business Case Definition & Example

## Project Title: Data Center Commissioning

### Business Case:

**(A broad definition of the issue as well as the rationale for why this project should be a business priority.)**

**Example:** The company did not invest in commissioning two previous data centers. Those facilities experienced a number of start-up issues that resulted in cost/ schedule overruns. Senior management is concerned about implications to their stock price of not commissioning the company's new flagship data center.

# Problem Statement Definition & Example

---

Project Title: Data Center Commissioning

## Problem/Opportunity Statement:

1 Or 2 sentences describing the **symptoms** such as  
**where** is the problem **how big** is the problem, or  
**what is the impact**

**Example:** The two previous non-commissioned data centers had air distribution and delivery problems on the raised floor which reduced annual uptime by 20%. Cooling issues on the new center could potentially reduce uptime by 45% and cut revenues by 50%.

# What Is Our Objective?

Project Charter

**Process Map**

CTQ Flowdown

C&E Matrix

+15 Inputs

10-15

8 - 10

4 - 8

2 - 4

Y's & X's

1st "Hit List"

Screened List

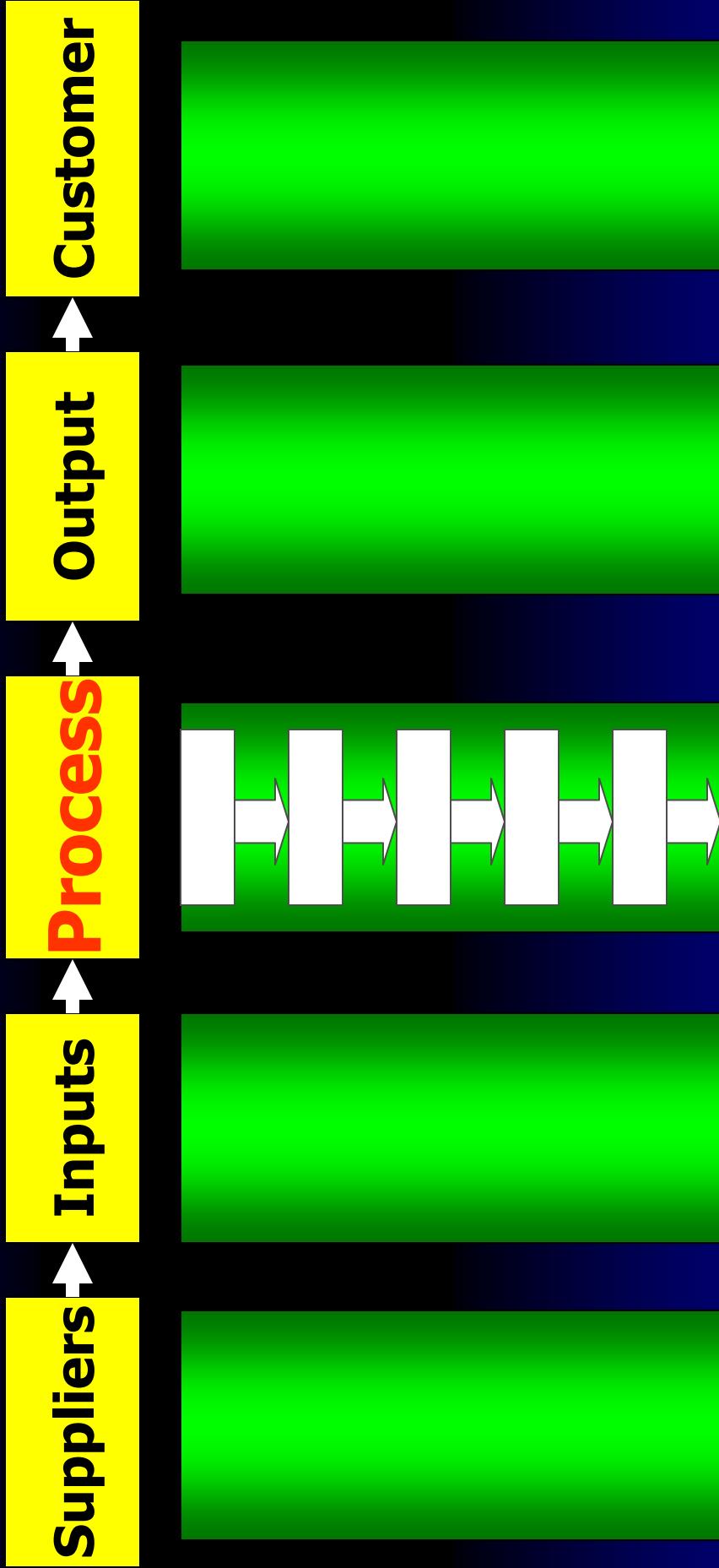
Significant X's

Critical X's



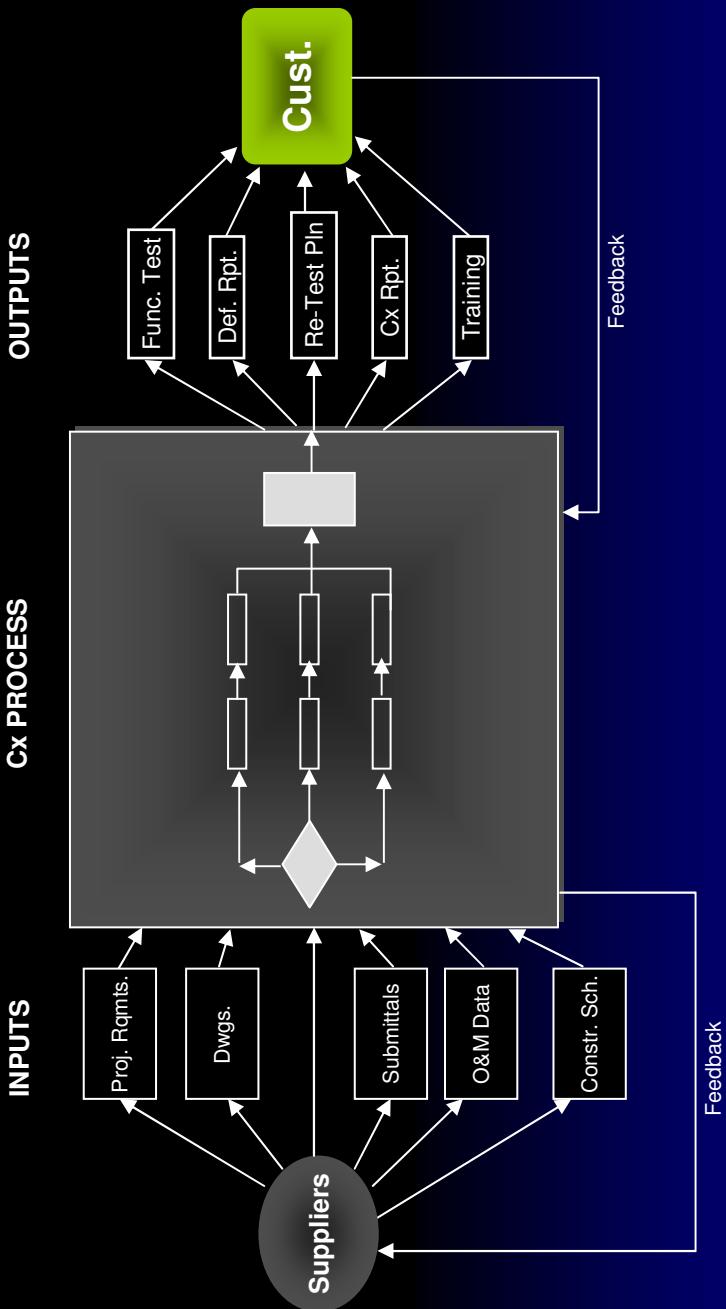
**OPR**

# How Do You Identify What's Important? Start with S|POC

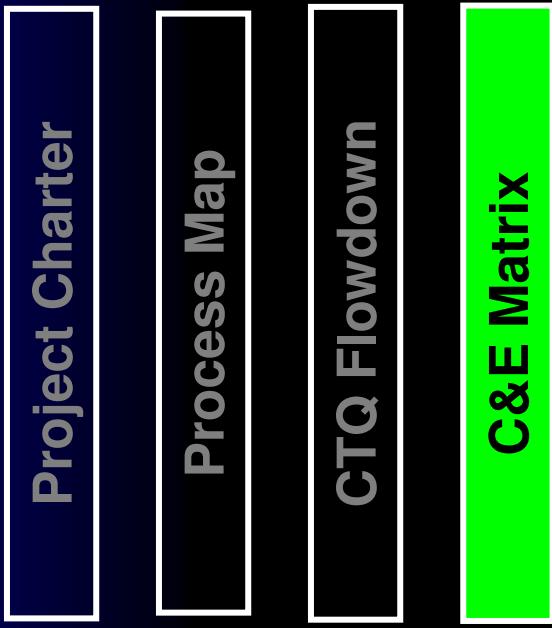


# Creating a SIPOC

Suppliers	Inputs	Process	Outputs	Cust.
Providers of the process (6)	Inputs into the process (5)	Process 1 Descrip. Process 2 Map (3)	Outputs of the process (3)	Receiver of the process output (4)



# What Is Our Objective?



+15 Inputs

10-15

8 - 10

4 - 8

2 - 4

Y's & X's

1st "Hit List"

Screened List

Significant X's

Critical X's



OPR

## What Does It Do?

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- Prioritizes customer requirements (Y's)
- Calculates a customer "Pain" Index
- Screens Our X's - Prioritizes Steps and Inputs

# Cause & Effect Matrix Steps

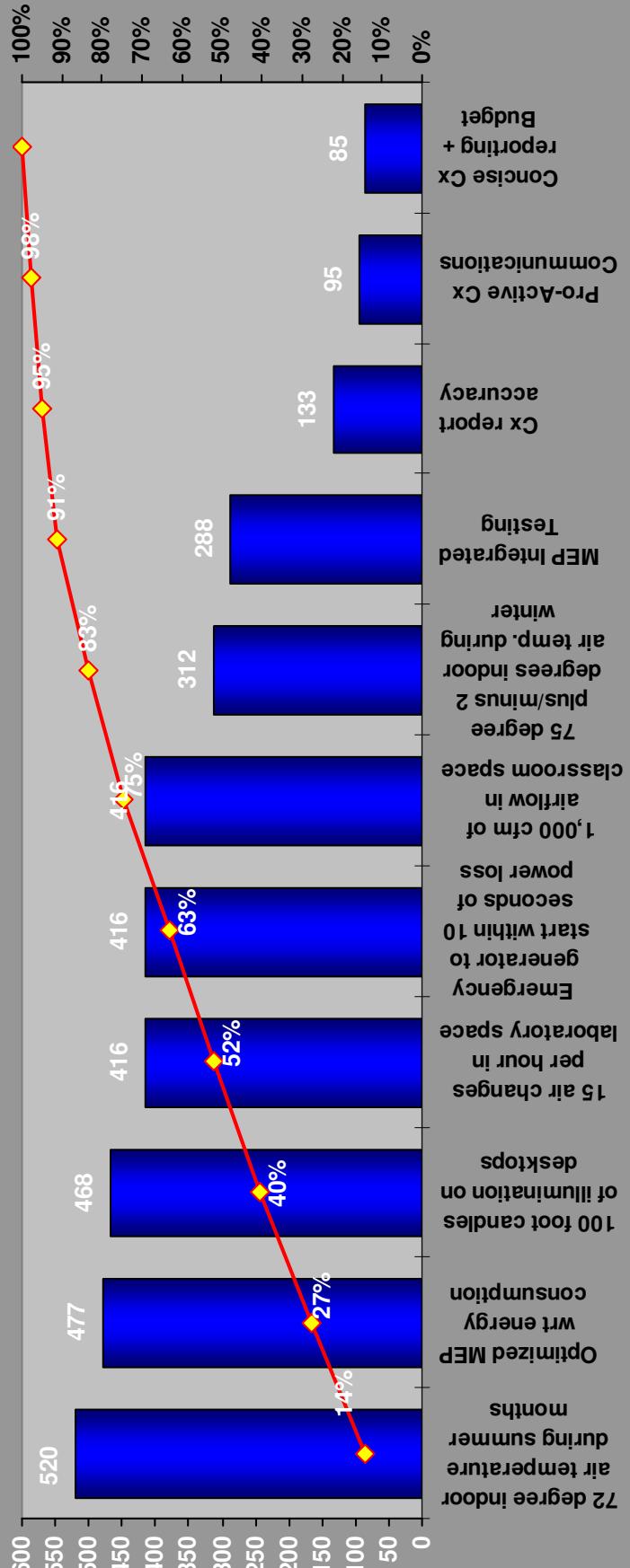
- Identify key customer requirements (outputs) from Process Map
- Rank order and assign priority factor to each output (Usually on a 1 to 10 scale)
- Identify all process steps and materials (inputs) from the Process Map
- Evaluate correlation of each input to each output
  - **Low Score:** changes in the input variable (amount, quality, etc.) have small effect on output variable
  - **High Score:** changes in the input variable can greatly affect the output variable
- Cross multiply correlation values with priority factors and add across for each input

# Example of C&E Matrix

		How CxA Can Impact the Customer CTQ											
		Owner CTQ (i.e., Customer Expectation): Science/Tech Facility											
		Importance Weighting (scale: 1 - 10)											
		521	486	342	316	313	289	139	215	723	282		
		Develop OPR	Review BOD for traceability to OPR	Develop Cx Plan	Design Reviews	Contractor Bid Packages	Submittal Reviews	Construction Observations	Review Pre-Functional Checklists	Functional Testing	Operator Training		
		9	9	9	4	4	4	4	1	4	9	4	520
		9	9	9	4	4	4	4	1	4	9	4	468
		8	9	9	4	4	4	4	1	4	9	4	416
		6	9	9	4	4	4	4	1	4	9	4	312
		8	9	9	4	4	4	4	1	4	9	4	416
		7	0	0	0	0	0	0	0	1	9	0	133
		3	0	0	1	1	0	4	9	4	4	0	69
		9	4	1	4	4	9	0	1	0	9	0	288
		9	4	4	4	9	4	9	1	0	9	9	477
		8	1	0	1	0	0	0	0	0	0	0	16
		5	0	0	0	0	0	0	9	0	9	1	95
		8	9	9	4	4	4	4	1	4	9	4	416

# C&E Flows Right Into Pareto Chart

Pareto Analysis for Cx Project



## Moving Forward - Analyze

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## Retro-C<sub>X</sub>

---

6σ

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Where Are  
The Potential  
Areas of  
Variation?

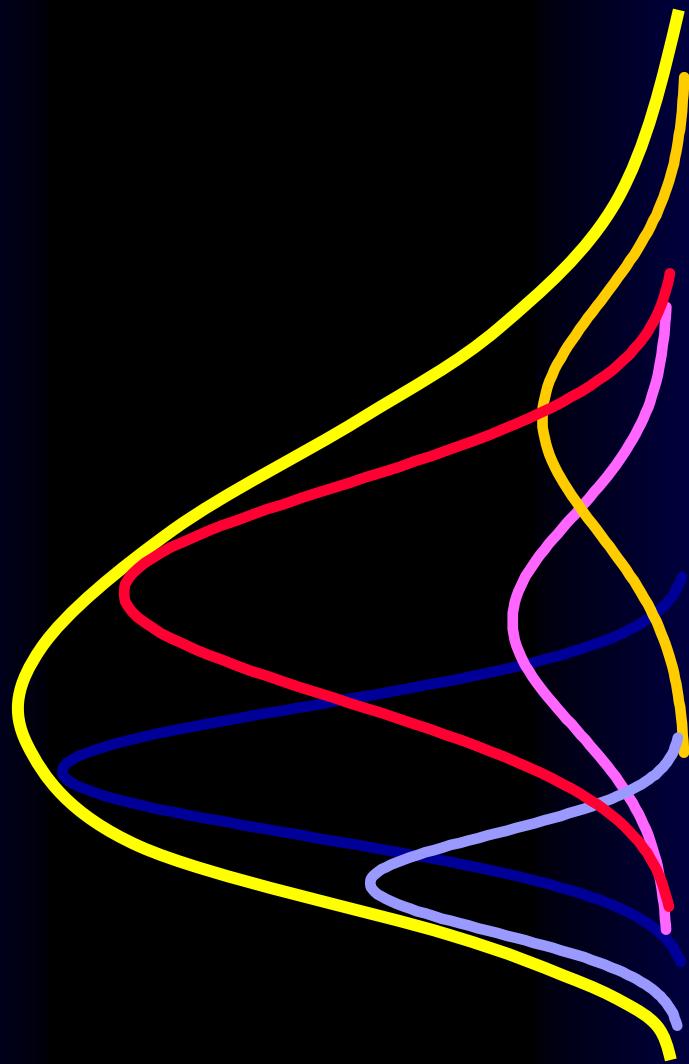
Establish Process Capability

Define Performance Objective

Identify Variation Sources

**Remember**

*A Process is  
“A Distribution of Distributions”*



**Variation is the problem**

# Process Capability

Blue line is process spread (car)  
Red line is customer spec spread (garage)

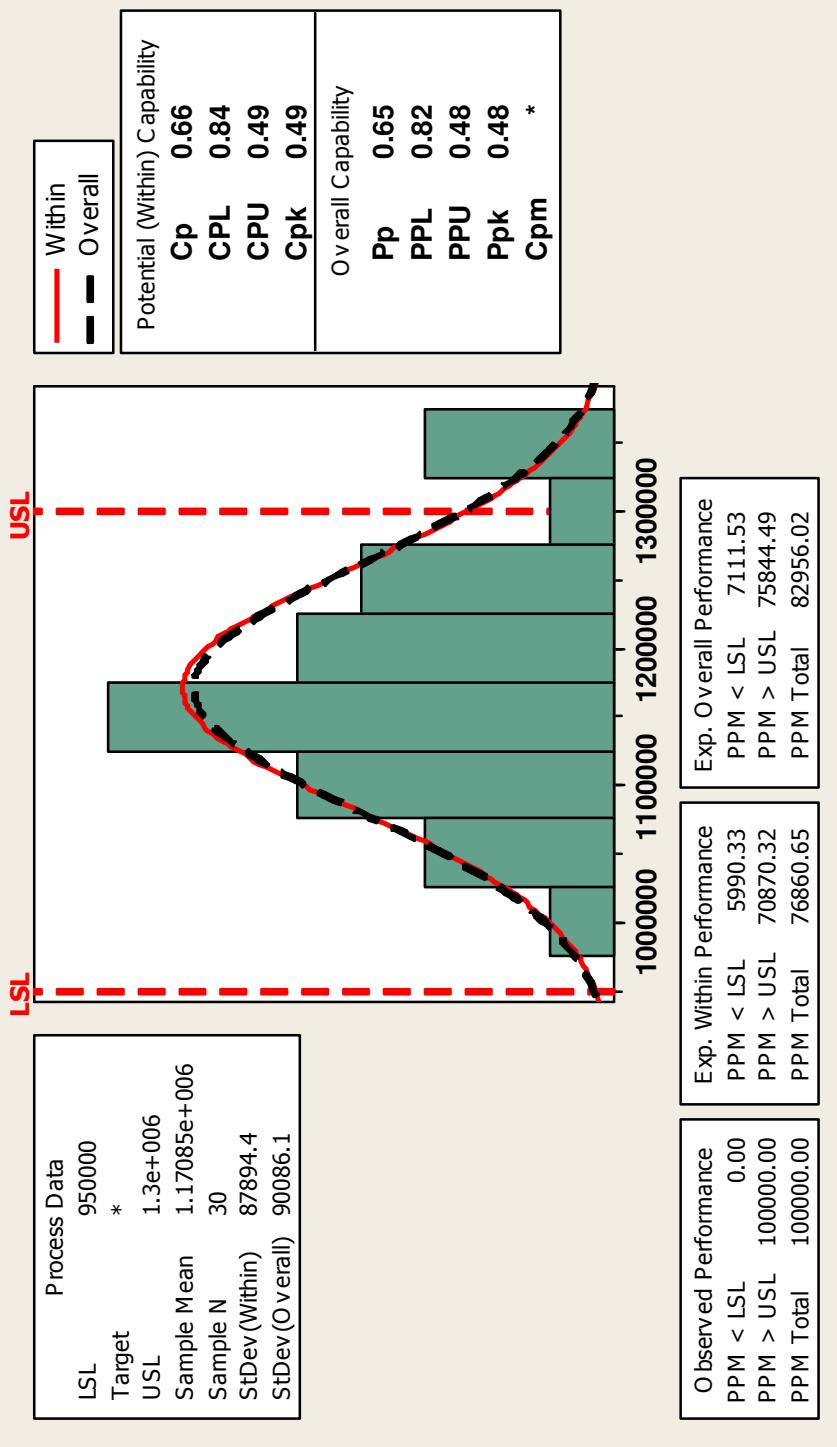
LSL

USL



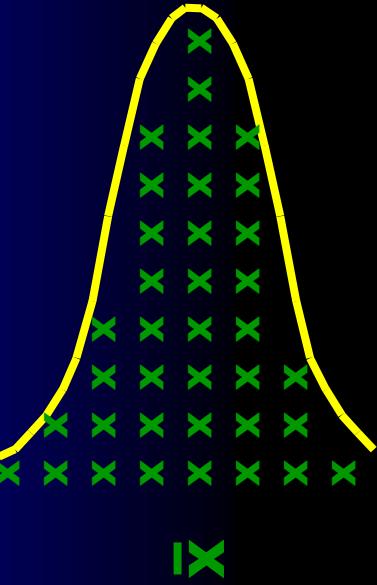
# Process Capability Example

## Aggregate kWh for all three Electric Meters

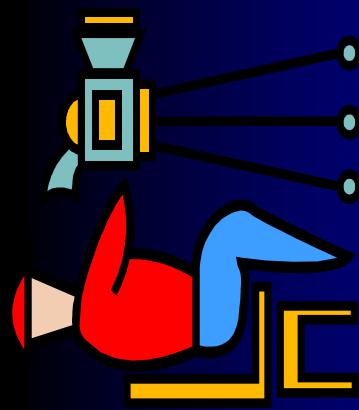
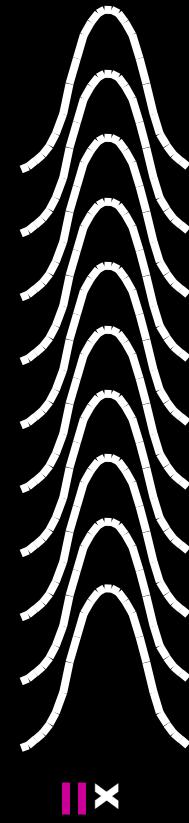


# Control chart vs. frequency distribution

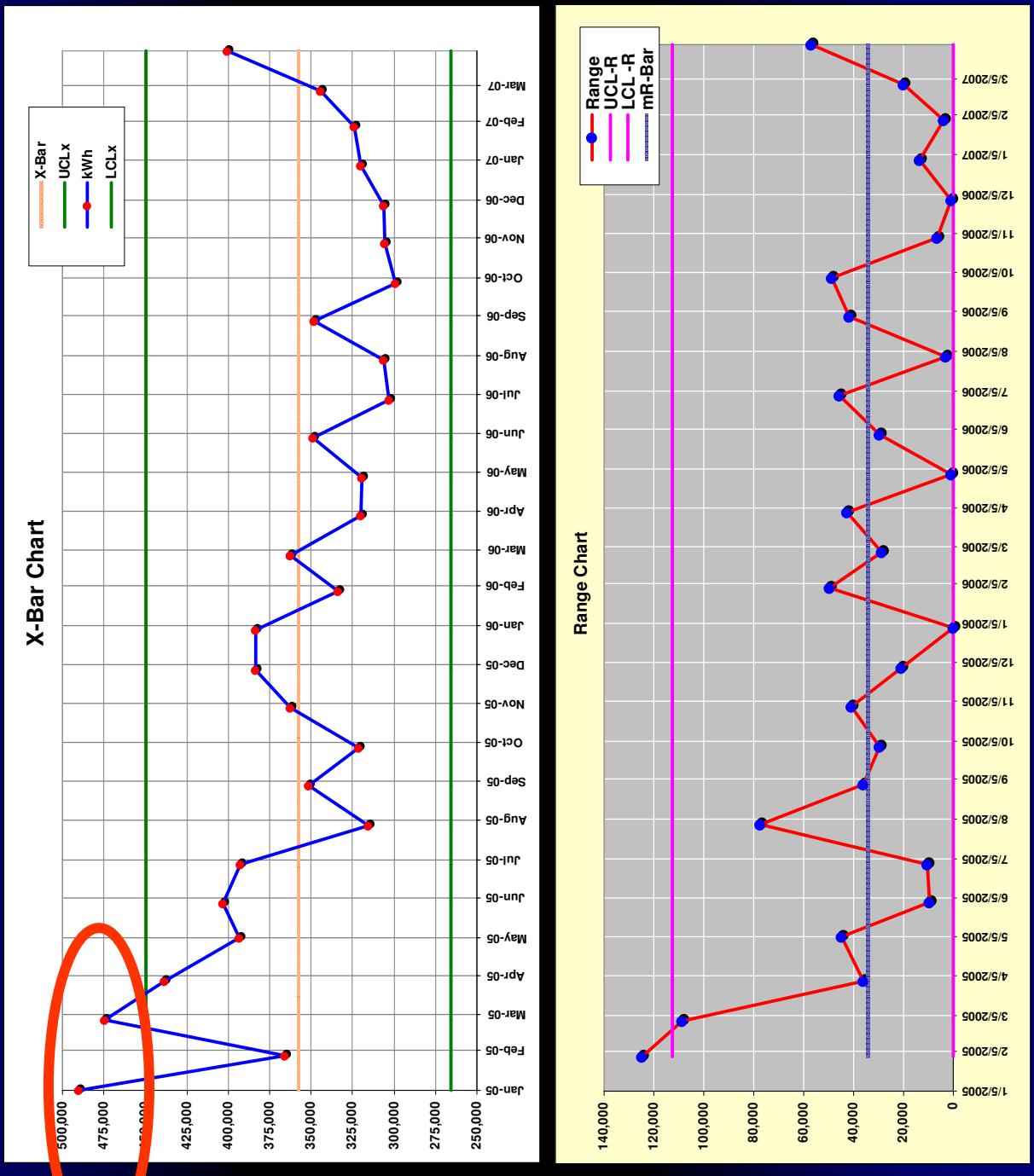
**Snapshot**



**Moving picture**



# Look For Variation Sources: Control Chart (kWh/month)



Points Outside Control Limits

## CASE STUDY

C<sub>X</sub>



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# The MEP Is The Facility's Process

$X'$ 'S

Inputs

Factor 1

Factor 2

Factor 3

Factor 4

Factor 5

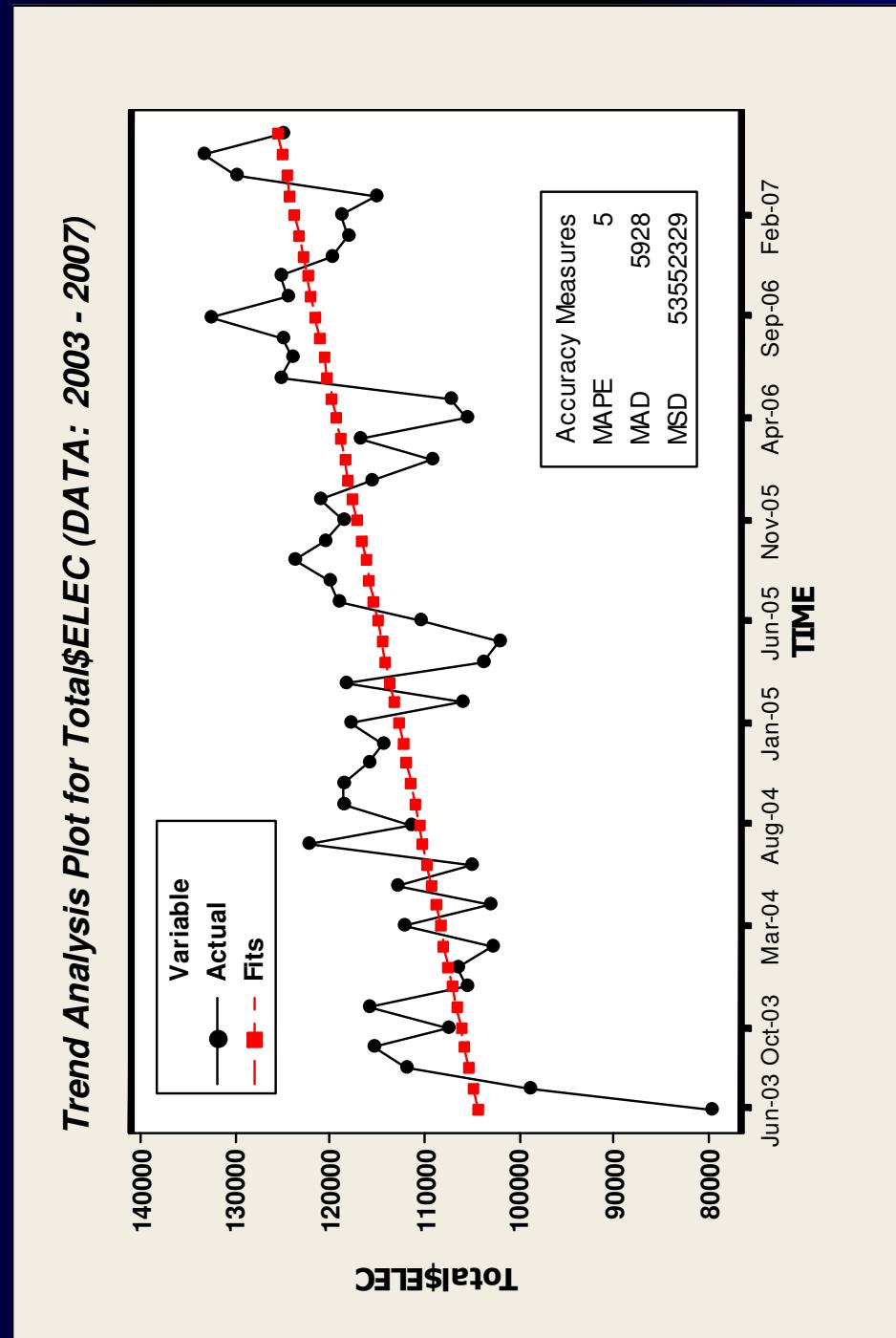
Process

Outputs  
 $Y'$ 'S

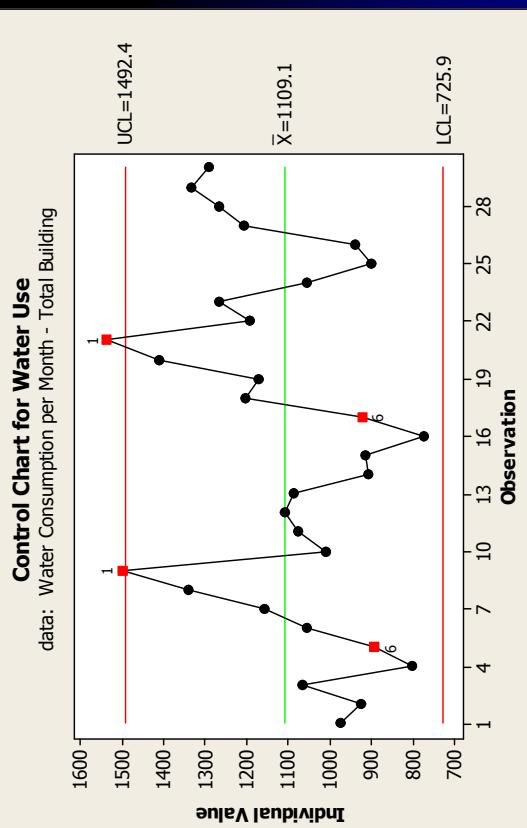
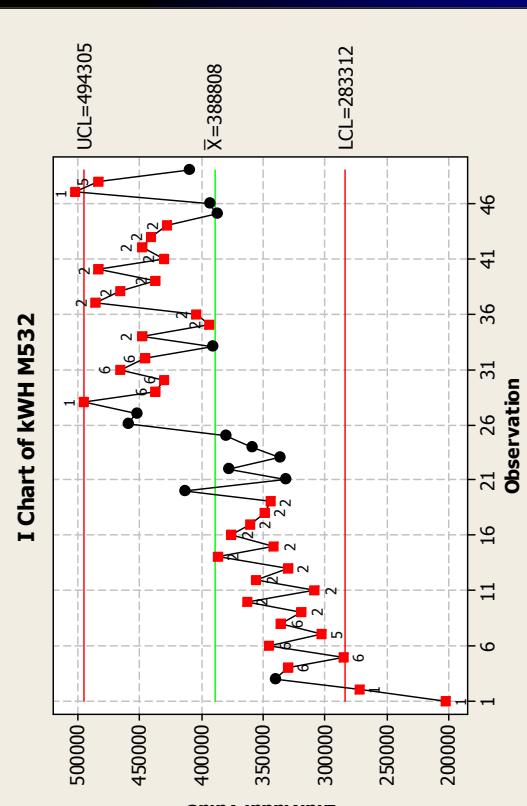
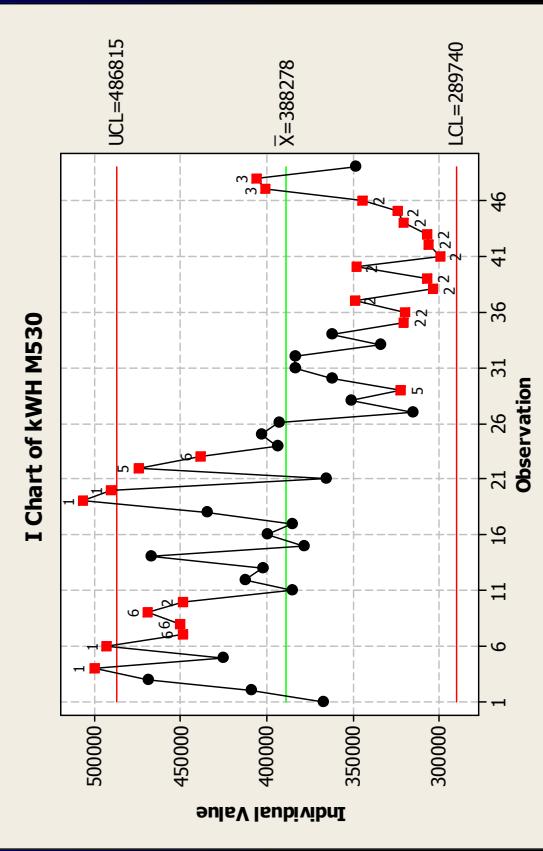
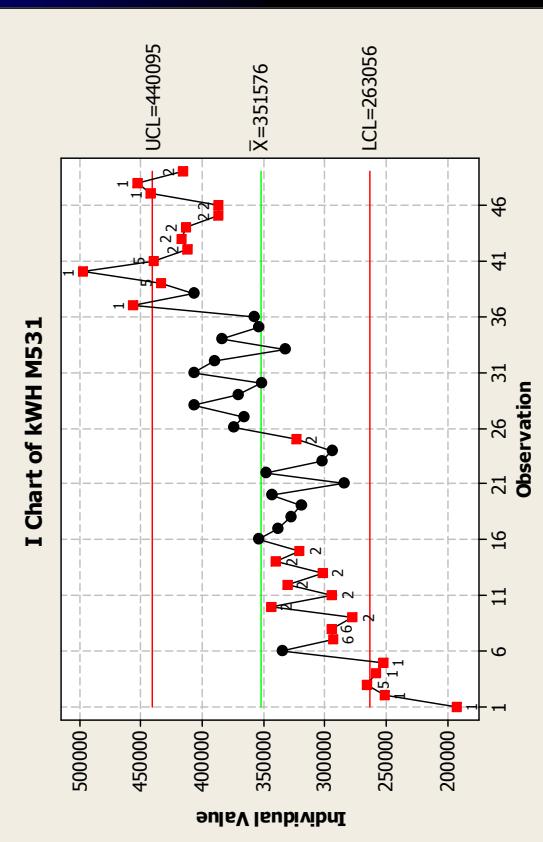
**Response variables** – We don't have control over, but can **measure**  
**Measured variable(s)**  
**Dependent variable(s)**

**Output(s)**  
 $Y$ '**S**

# We Started By Looking At Some General Trends



# Looked For Clues To “Special Cause” Variation



# MGM Tower Cx Project Charter

## **Business Case:**

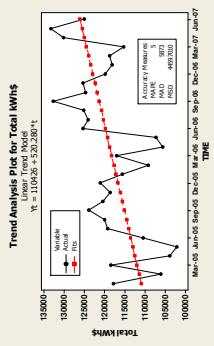
Executive management has decided to pursue LEED Certification for the Union Tower in Los Angeles. It is desired to have the facility stand out as a “**Model**” facility that sets the standard. To that end, in addition to meeting the requirements for LEED certification, improving the energy performance of the facility is an objective that is desired for tenant retention.

## **Problem Statement:**

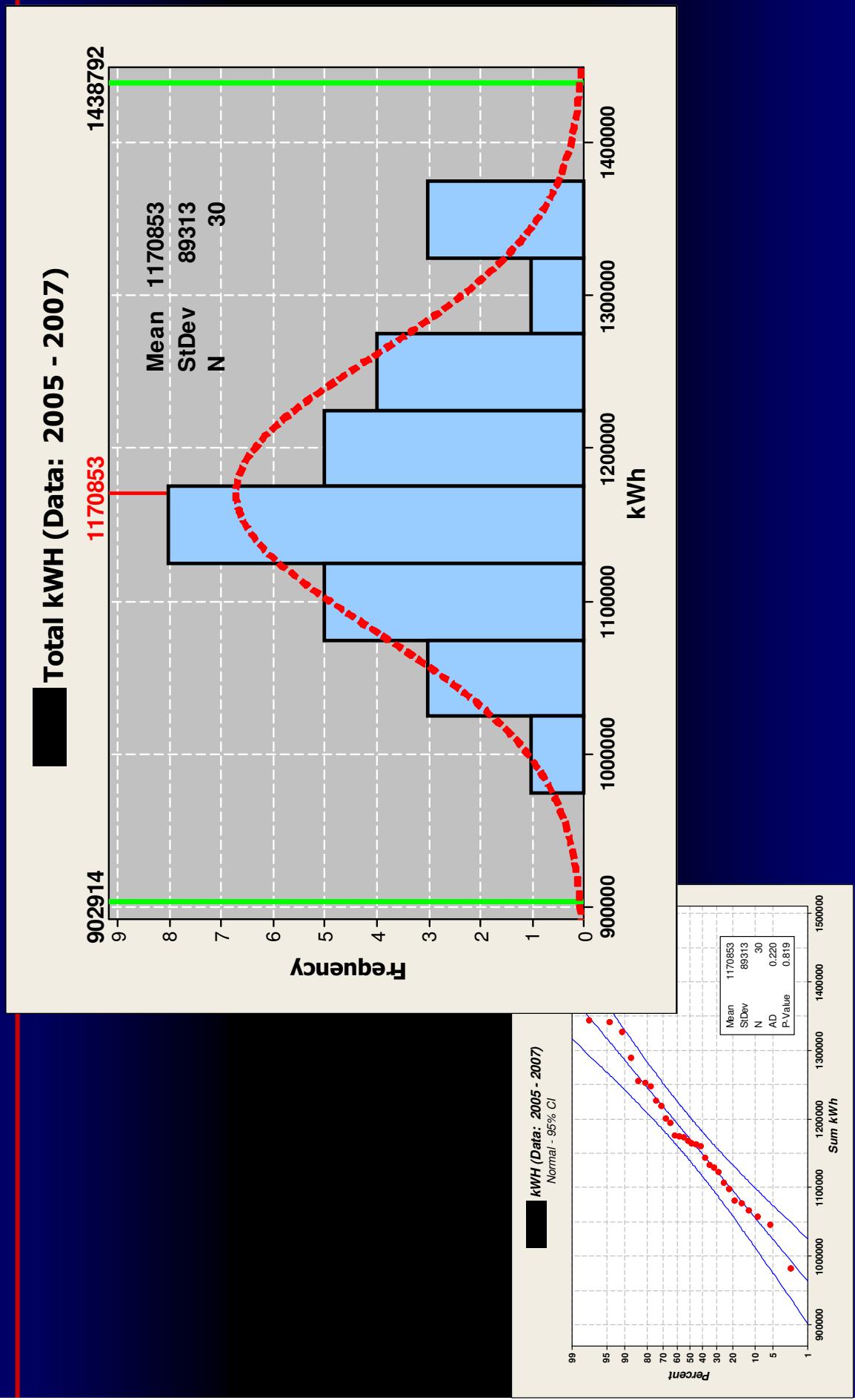
It appears that the HVAC process is currently operating at a 1.4 Sigma level. This performance manifests itself in energy cost. Hence, electricity cost has increased by an average of 7.2% from 2005 to 2007 increasing the incremental energy cost for the facility by \$4,000 on an annual basis.

## **Goal Statement:**

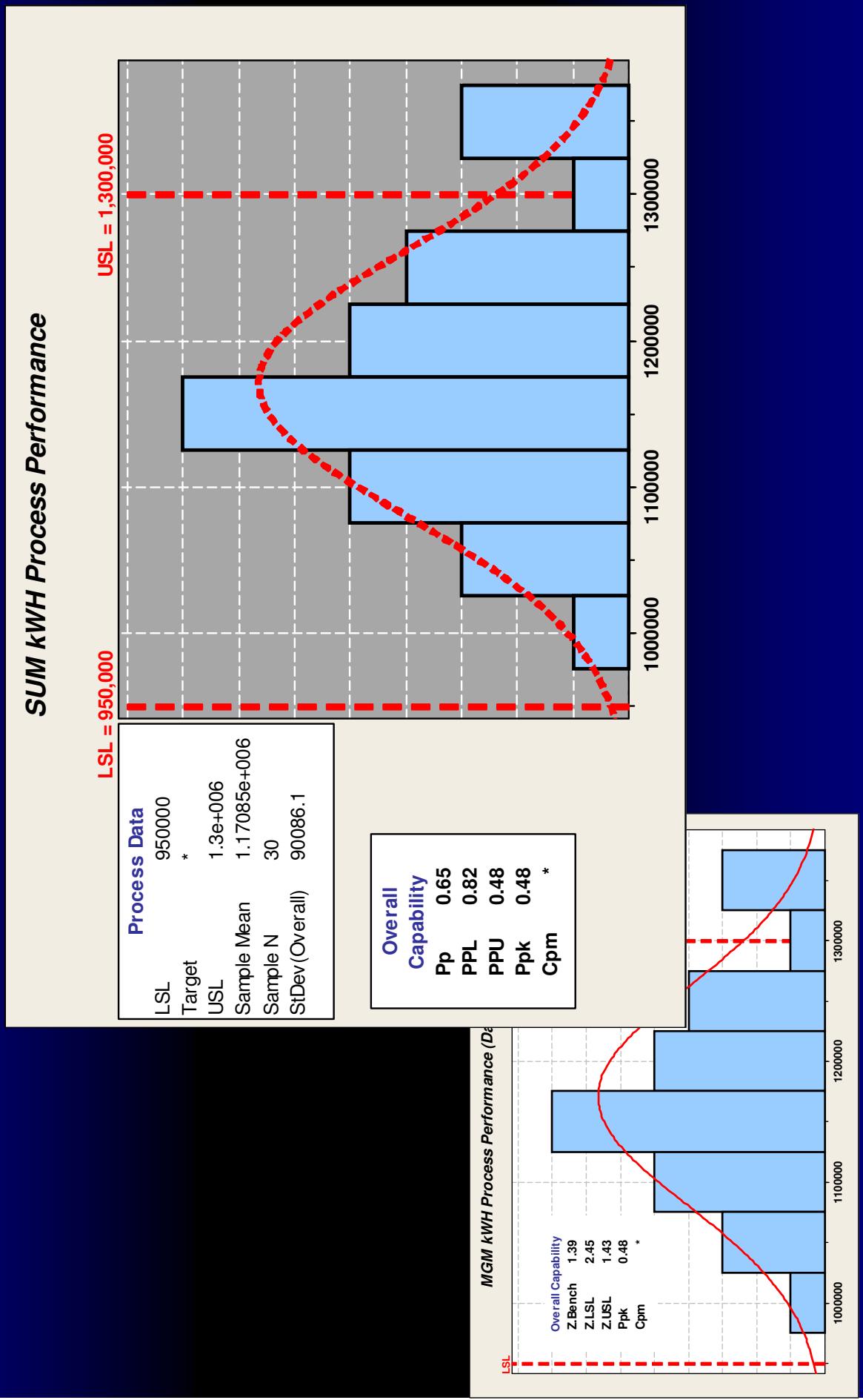
tbd.



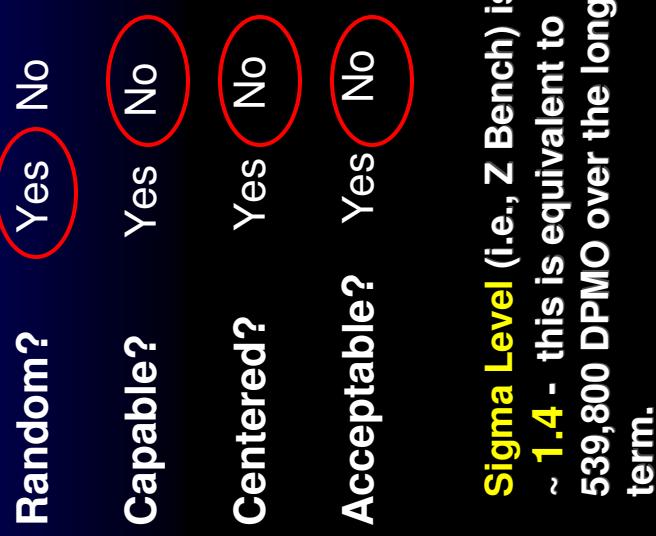
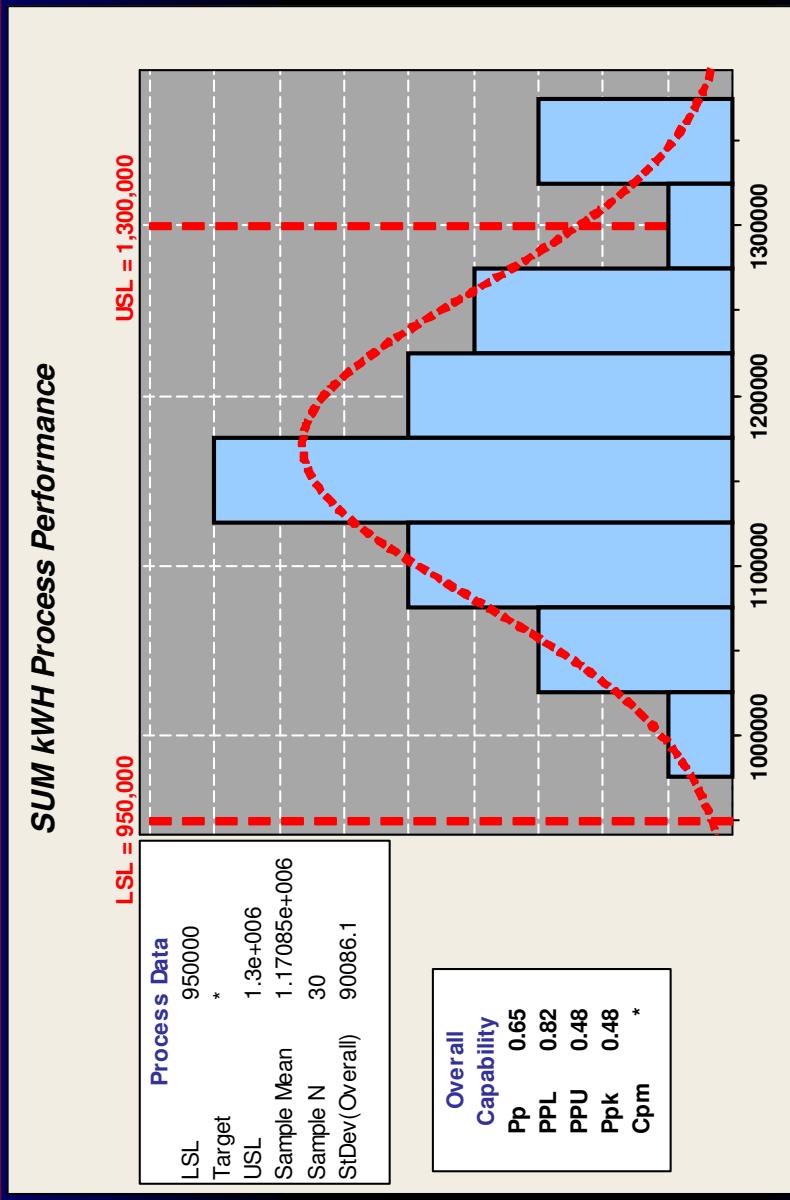
# Total kWh (Data 2005 - 2007)



# kWH Process Performance (Data: 2005 - 2007)



# Process Capability - kWh



Process Performance: **P<sub>p</sub> = 0.65**

Specs are only 65% of the Process Spread . . . Car doesn't fit in the garage. Good target value is **1.5**

Process Centering: **P<sub>pk</sub> = 0.48**

Process is not centered. Process is centered when **P<sub>pk</sub> = P<sub>p</sub>**.

## Conclusion:

- Commissioning is a quality process
- Six Sigma is a process improvement methodology
- End goal is to delight the customer/client

# Questions?

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760-438-1119