

March, 04 2022

Schaper Energy Consulting LLC 3006 Brazos St Ste 200, Houston, TX 77006-3418

Re: Request for Schaper Energy Consulting LLC's Final Proposal Revision (FPR) Letter

Dear Authorized Negotiator,

Discussions between the General Services Administration (GSA) and Schaper Energy Consulting LLC regarding Offer # 582153 submitted in response to Solicitation Number 47QSMD-20-R-0001, Multiple Award Schedule Refresh 0009. This is your opportunity to submit a final proposal revision (FPR) letter. Please carefully review the information below and check each box confirming your agreement and understanding with each element as the Government intends to award without obtaining further revisions. Please submit your written Final Proposal Revision, on your letterhead, within 2 calendar days from receipt of this letter. The FPR must be signed by an authorized negotiator.

Please provide your FPR by the close of business, 03/07/2022. GSA intends to make award without obtaining further revisions. Any revisions submitted after the due date will not be considered unless an extension was granted. You are encouraged to complete this standardized FPR format to facilitate processing of your Multiple Award Schedule (MAS) contract award. If your response to any of the following is "No" please contact your Procurement Contracting Officer (PCO) prior to submitting your FPR Response

Schaper Energy Consulting LLC FINAL PROPOSAL REVISION (FPR)

- Schaper Energy Consulting LLC acknowledges the results of the negotiations held on 2/24/2022 by submission of this FPR to proposal 582153 under 47QSMD20R0001 Refresh 0009.

 □ Check box for confirmation
- 2. Schaper Energy Consulting LLC confirms that the following SIN(s) / Recovery SIN(s) are being considered for award: ⊠ Check box for confirmation

| | SINs | Recovery SINs | SIN Descriptions |
|---|-----------|---------------|----------------------------|
| | 541330ENG | N/A | Engineering Services |
| Г | 541690E | N/A | Energy Consulting Services |

3. Schaper Energy Consulting LLC confirms that the proposed geographic scope is as follows: ⊠ Check box for confirmation

Domestic: Points within the 48 contiguous states, Washington DC, Alaska, Hawaii, Puerto Rico, and the U.S. Territories



- 4. Schaper Energy Consulting LLC confirms that its commercial business practices have been fully disclosed and are current, accurate and complete as of the conclusion of negotiations.

 ⊠ Check box for confirmation
- 5. Schaper Energy Consulting LLC confirms that it is not participating in the Transactional Data Reporting (TDR) Pilot and that the following clauses are applicable to this contract.

 ☑ Check box for confirmation

552.216-70 Economic Price Adjustment – FSS Multiple Award Schedule Contracts (ALTERNATE I)

552.238-80 Industrial Funding Fee and Sales Reporting

552.238-81 Price Reductions

552.238-82 Modification (Federal Supply Schedule) (ALTERNATE I)

I-FSS-969 Economic Price Adjustment – FSS Multiple Award Schedule

6. The following table reflects the final proposed pricing, which was either accepted as proposed or negotiated. Schaper Energy Consulting LLC confirms that the pricing is accurate and that all prices include the required 0.75% Industrial Funding Fee (IFF).

☑ Check box for confirmation

| SIN/SIN(s) Proposed | Labor Category/Service Title | Minimum Education | Minimum Years of Experience (cannot be a range) | Contractor or Customer Facility or Both | Domestic, Overseas, or Worldwide | Unit of Issue | Price Offered to GSA (including IFF) |
|------------------------|------------------------------------|----------------------|--|--|--|---------------------|---|
| 541690E, 541330ENG | Petroleum Engineer II | Bachelors | 5 | Both | Domestic | HR | \$202.73 |
| 541690E, 541330ENG | Petroleum Engineer I | Bachelors | 2 | Both | Domestic | HR | \$140.65 |
| 541690E, 541330ENG | Engineering Technician II** | Bachelors | 3 | Both | Domestic | HR | \$110.58 |
| 541690E, 541330ENG | Engineering Technician I** | Bachelors | 1 | Both | Domestic | HR | \$75.66 |
| 541690E, 541330ENG | Administrative Assistant** | Bachelors | 3 | Both | Domestic | HR | \$105.73 |
| 541690E, 541330ENG | Petroleum Engineer III | Doctorate | 14 | Both | Domestic | HR | \$293.86 |

7. Schaper Energy Consulting LLC confirms that the position descriptions, product and/or service descriptions submitted with this FPR are accurate and acknowledges that these descriptions will be incorporated into the contract award. ⊠ Check box for confirmation



File Name: SEC_Job Descriptions_2.24.2022.xls

8. Schaper Energy Consulting LLC confirms that the electronic Commercial Sales Practices Format (CSP) in proposal 582153 and the Price Proposal Template (PPT), which is submitted with this FPR, are both accurate and acknowledges that these documents will be incorporated into the contract award. ☑ Check box for confirmation

PPT File Name: SEC_Job Descriptions_2.24.2022.xls

CSP File Name: csp.pdf

9. Schaper Energy Consulting LLC confirms the following: ⊠ Check box for confirmation

Economic Price Adjustments (EPAs) will be in accordance with clause 552.216-70 Economic Price Adjustment-FSS Multiple Award Schedule Contracts. In accordance with clause 552.216-70, future price adjustments will be predicated upon changes to the Schaper Energy Consulting LLC's Commercial Price List effective 1/1/2020.

File Name: Price List_v2.docx

| Service | Rate | Unit of Issue |
|---------------------------|----------|------------------|
| Petroleum Engineer II | \$315.00 | HR |
| Petroleum Engineer I | \$225.00 | HR |
| Engineering Technician II | \$185.00 | HR |
| Engineering Technician I | \$135.00 | HR |
| Administrative Assistant | \$107.08 | HR |
| Petroleum Engineer III | \$385.00 | HR |

SCLS/SCA covered categories/services are adjusted in accordance with 52.222-43 Fair Labor Standards Act and Service Contract Labor Standards - Price Adjustment (Multiple Year and Option Contracts). In addition to clause 52.222-43, the same method of escalation for non-SCA covered labor categories applies.

10. Schaper Energy Consulting LLC confirms that the agreed upon volume discounts are as follows: ⊠ Check box for confirmation

None

- 11. Schaper Energy Consulting LLC confirms that the agreed upon Prompt Payment Terms are as follows and that the prompt payment discount term will be identified on all quotes and invoices issued under this GSA Schedule contract:
 - □ Check box for confirmation



1% of Net 30 days

12. Schaper Energy Consulting LLC confirms the following:
☐ Check box for confirmation

The Service Contract Labor Standards (SCLS), also known as the Service Contract Act (SCA) is applicable to this contract and it includes SCLS/SCA applicable labor categories. The prices for the cited SCLS/SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

| SCA Eligible Labor Categories | SCA Equivalent Code Titles | Wage Determination No's |
|-------------------------------|-----------------------------------|-------------------------|
| Engineering Technician II | 30082 - Engineering Technician II | 2015-5233 |
| Engineering Technician I | 30081 - Engineering Technician I | 2015-5233 |
| Administrative Assistant | 01020 - Administrative Assistant | 2015-5233 |

- 13. Schaper Energy Consulting LLC confirms the following:
 ☐ Check box for confirmation Schaper Energy Consulting LLC submitted pricing based on its commercial price list. The Government prices, excluding the required 0.75% IFF, terms and conditions are better than those sold to its most favored customer(s), All Commercial Customers. The MFC(s) do not receive any discounts off Schaper Energy Consulting LLC's commercial price list. Schaper Energy Consulting LLC is offering GSA prices (excluding the required 0.75% IFF) that are discounted 2.01 to 44.38% off Schaper Energy Consulting LLC's commercial price list.
- 14. Schaper Energy Consulting LLC confirms the following:
 ☐ Check box for confirmation In accordance with clause 552.238-81 Price Reductions, All Commercial Customers> are the basis of award customers (BOA). GSA prices excluding the required 0.75% IFF are at least 2.00% less than the prices offered/sold to the BOA.
- 15. Schaper Energy Consulting LLC confirms that any change in the Contractor's commercial pricing or discount arrangements which disturbs the BOA relationship may constitute a price reduction and must be reported to the GSA PCO. ☑ Check box for confirmation
- 16. Schaper Energy Consulting LLC confirms that it possesses an adequate and auditable labor hour recording and invoicing system capable of fully supporting labor hour invoices; therefore, the firm will be approved to accept both Labor-Hour and Firm-Fixed-Price Delivery/Task Orders from authorized agencies under this contract. ⊠ Check box for confirmation
- 17. Schaper Energy Consulting LLC confirms that it has an adequate and auditable recording system capable of sales tracking and submission of the IFF and that the IFF



must be set-aside for remittance to GSA on a quarterly basis. ⊠ Check box for confirmation

- 18. Schaper Energy Consulting LLC confirms that pursuant to Clause 552.238-80, the Contractor must report the quarterly dollar value of sales under the contract by calendar quarter through the FAS Sales Reporting Portal at https://srp.fas.gsa.gov. If no sales occur, the contractor must report zero sales.

 ☐ Check box for confirmation
- 19. Schaper Energy Consulting LLC confirms that pursuant to Clause C-FSS-370, any contractor travel required in the performance of this contract and orders placed hereunder must comply with the Federal Travel Regulations, and/or Joint Travel Regulations as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all contractor travel. Contractors cannot use GSA city pair contracts. The contractor shall not add the Industrial Funding Fee onto travel costs. ⊠ Check box for confirmation
- 20. Schaper Energy Consulting LLC confirms that Licensing Fees, if any, are to be negotiated between the contractor and the individual customer agencies. ⊠ Check box for confirmation
- 21. Schaper Energy Consulting LLC confirms that it takes the following exceptions to the terms and conditions of the contract: ⊠ Check box for confirmation

None

- 22. Schaper Energy Consulting LLC confirms their understanding of clauses I-FSS-597 GSA ADVANTAGE! ® and I-FSS-600 Contract Price Lists, as theses clauses requires all Contractors to submit their Price List for posting in GSA Advantage! ® and keep it current: ⊠ Check box for confirmation
- 23. Schaper Energy Consulting LLC confirms their understanding of clause I-FSS-639 Contract Sales Criteria. This clause requires all GSA MAS Contractors to either meet or exceed \$25,000.00 contract sales within the first 24 months following contract award and are required to either meet or exceed \$25,000.00 in contract sales each 12-month period thereafter. The Government may cancel the contract should any MAS contracts not meet this clause: ⊠ Check box for confirmation
- 24. Schaper Energy Consulting LLC confirms their understanding that IAW FAR 52.222-54 Employment Verification, all federal contractors are required to be enrolled and maintain their information as current in the E-Verify program, https://www.e-verify.gov/, within 30 days of the contract award: ⊠ Check box for confirmation
- 25. Schaper Energy Consulting LLC confirms that accepting Mass modifications (MODs) are a requirement as GSA periodically updates the MAS solicitation by publishing a new



refresh. Schaper Energy Consulting LLC will accept all Mass MODs to keep up their contract current with the latest MAS refresh: ⊠ Check box for confirmation

You are requested to provide Schaper Energy Consulting LLC Final Proposal Revision Letter by the close of business, 03/07/2022. Any changes to your offer/modification proposed because of the final proposal revision must be received by the date noted above. If you have questions or require additional information, please contact me at rennie.rambally@gsa.gov or phone # (253) 931-7134.

Prepared By:

Rennie Rambally Contract Specialist FAS/PSHC/Office of Contract Operations

Attachments:



| () Dal | 3/4/2022 |
|----------------|----------|
| | |
| Andrew Schaper | |