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M E M O R A N D U M

DATE: November 14, 2003
TO: TechMIS Key Contacts
FROM: Charles Blaschke
SUBJ: Update on Delayed Approvals of E-Rate Applications (e.g., Appeals)
Which Could Be Immediate Opportunities for Purchasing Software, Staff
Development, Etc.

Rather than wait a couple of weeks, we are providing TechMIS key contacts a list of E-Rate applicants which have received recent approval of portions of their earlier E-Rate applications, many of which were tied up due to appeals. These districts represent good prospects if they have or will be requesting E-Rate refunds in the form of a check through the BEAR form 472 process. If you have any questions contact me directly.