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Smart Room Control



Agenda

Room Control fundamentals and evolution Challenges The Smart Room Control approach **Benefits** Market applications **Typical Configurations** Summary 3: 3 = 7 = E - @

Room Control – System Fundamentals

HVAC

- Terminal units
- Temperature and air flow control
 - Pneumatic, electric, digital
- Comfort and energy focus





- Direct, indirect and task lighting
- Lighting control
 - On/off, override, sensors
- Productivity, security and energy focus

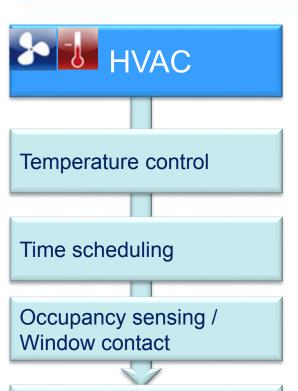
- Roller shades / Sunblinds
 - Privacy, glare and sun shading
 - Manual, motorized, automatic control
 - Security and comfort focus





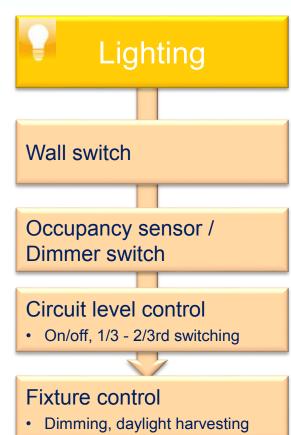


Room Control – Evolution



CO₂ Demand Controlled

Ventilation



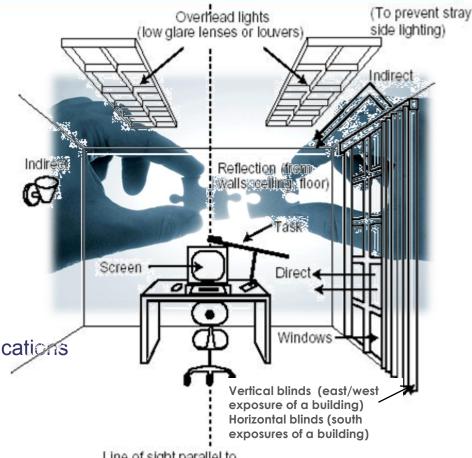


Optimized automatic control

- Sun tracking for glare control
- Daylight harvesting

Room Control - Challenges

- Complexity and interactions
 - Lighting design, control and wiring
 - Sunblind/shade integration
- Other comfort issues
 - Air distribution
 - Diffuser dumping, return air
- Duplication of control devices
 - Sensors, controllers
- Standalone HVAC, Light and Blind applications
 - Overlapping control strategies
 - Missed opportunities for energy savings
- Lack of personal control



Line of sight parallel to windows and between light fittings

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The Solution?



Smart Room Control

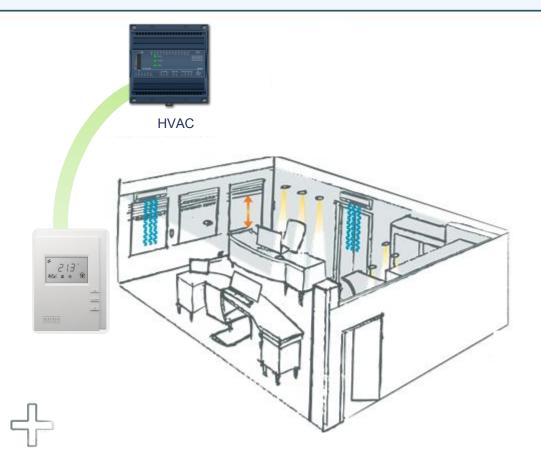
- **End-to-end system** for the control of HVAC room terminal equipment, Lighting and Shades/Sunblinds
- Leveraging common devices and an integrated application
- Easy integration to BMS



From HVAC Control...

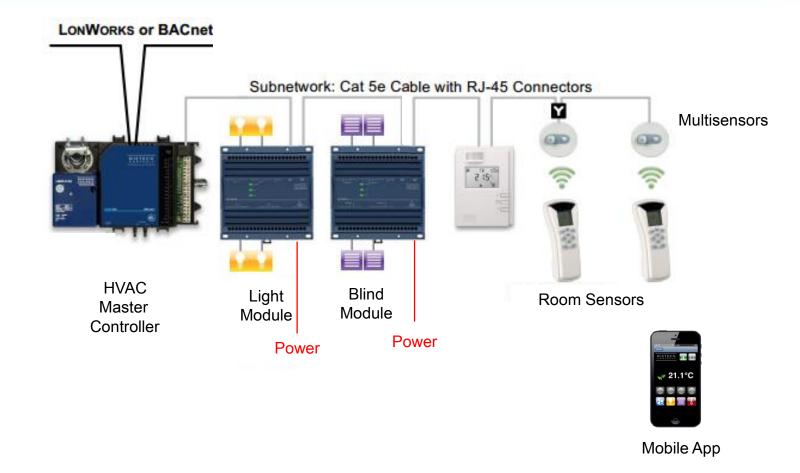


to Smart Room Control





Smart Room Control Solution Architecture Example



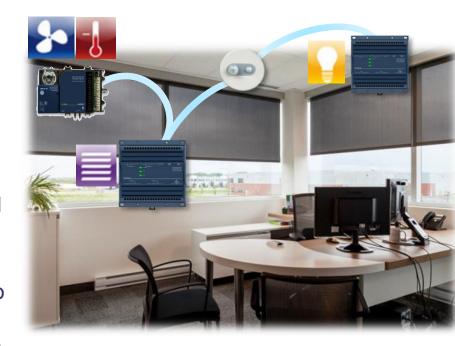
An End-to-End Solution

- Simplified design, installation and integration of integrated room control solutions
- Increased reliability of integrated systems
- Simplified architecture = simpler design, installation and commissioning



Lower Total Installed Cost

- Expansion modules for lighting and shade/sunblind control are connected to the primary HVAC controller on a sub-network
 - Installed near the equipment they control
 - Reduced wiring and installation costs
 - Single integrated program
- Expansion modules do not require additional nodes on the LON or BACnet networks
- Optimal performance with only one sensor to install and configure
 - Motion and luminosity sensing information are shared across all 3 functions



Advanced Integrated Control Energy Savings

- Integrated solution designed to deliver optimal energy savings
 - Occupancy-based control strategies
 - Daylight harvesting based on light level sensing
 - Natural light optimization
 - Scene control
- Automation of shades/sunblinds
 - Automatic glare reduction
 - Reduces solar gain
 - Integration with scene control
- Energy savings in excess of 30% on HVAC and up to 60% on lighting possible*



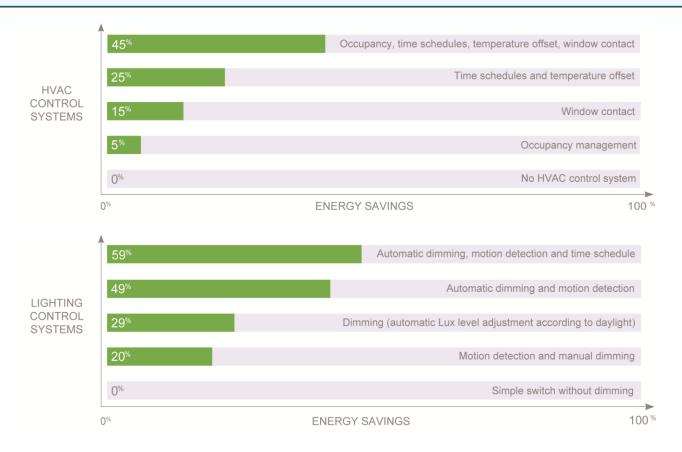




* Hannover University of Applied Sciences and Arts study



Energy Savings Demonstrated



*Source: Hannover University of Applied Sciences and Arts

Increased Occupant Comfort

- Occupants can adjust temperature, lighting and shade/sunblind settings in the room
 - Achieve a level of personalized comfort
- Automation of shade/sunblind levels based on indoor and outdoor light levels
 - Automatic glare reduction
 - Benefit from increased natural light
- Variety of room devices and convenience of a Mobile App
 - LEED® Credit 6.2: Controllability of Systems—Thermal Comfort



Personal Control Device Options: Wall-mount, Remote or Mobile App

- View and control comfort parameters
 - Temperature, fan speed, lighting, shades/sunblinds and occupancy
- Occupant-defined "scenes"
 - Preferred settings
- Can be used to command several rooms accessed by the same occupant independently.









Typical Market Applications

- Modular solution designed for room applications
 - Offices
 - Conference rooms
 - Patient rooms
 - Classrooms
 - **Dorms**
 - Military housing, etc.

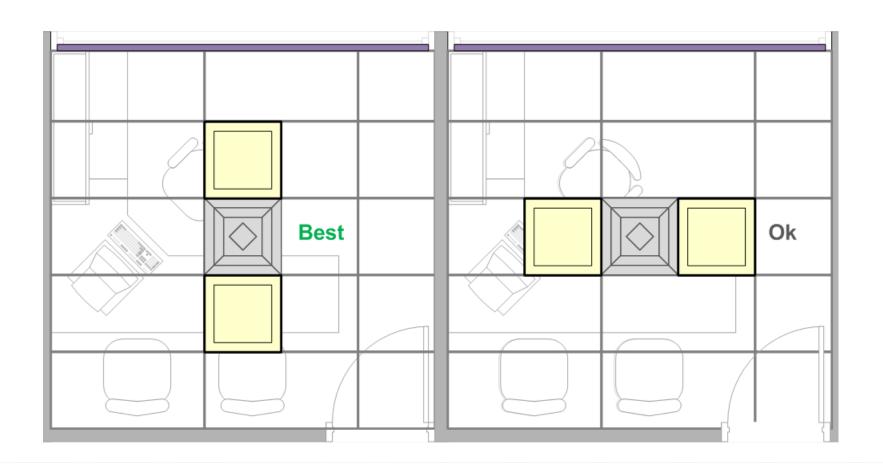


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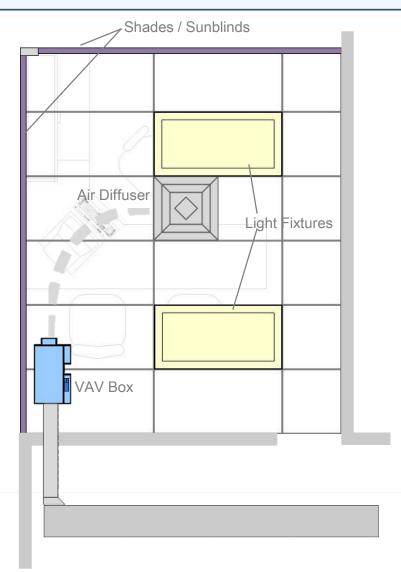
Typical Installations



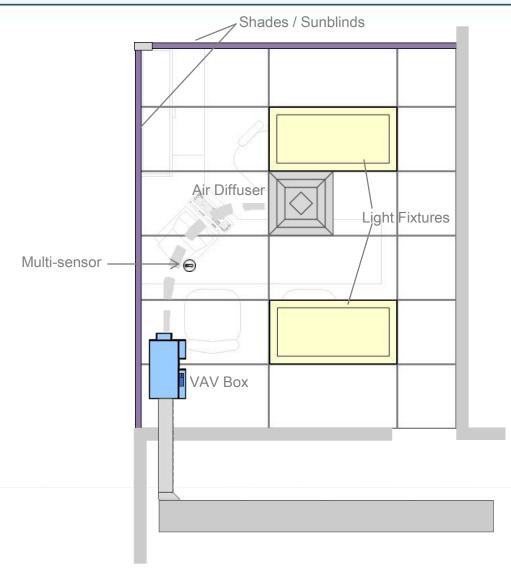
Lighting Layout Basics – Windows and Corridor



Typical Office Layout



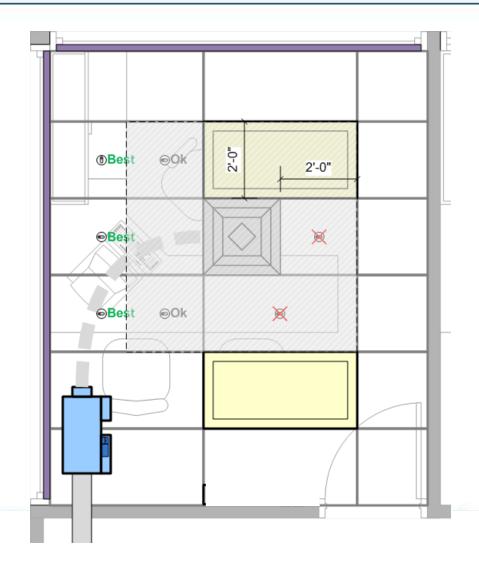
Typical Device Placement



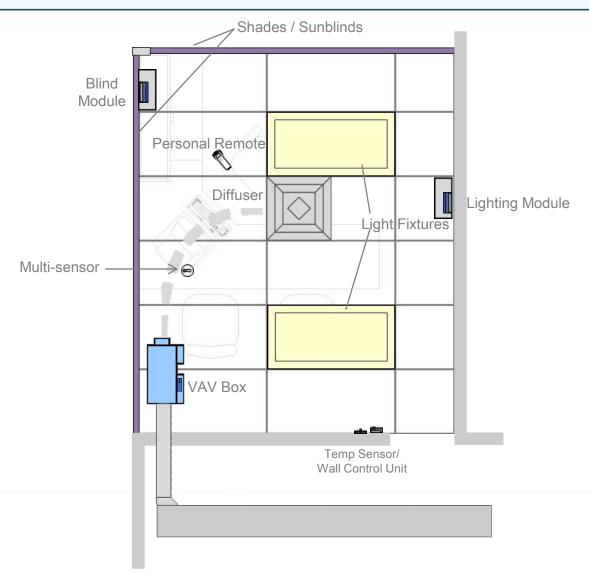
Proceedings of the 14th International Conference for Enhanced Building Operations, Beijing, China, September 14-17, 2014

Multi-Sensor Positioning Basics

- Ideal position:
 - Over work space
 - Over worker(s)
- Challenges
 - Equipment position
 - Light fixtures
 - Air diffusers
 - Heat
 - Hot air streams can cause false detection with PIR technology
 - Minimum of 60cm from an air diffuser. More is better.
 - Air diffusers distribute less air in diagonal direction

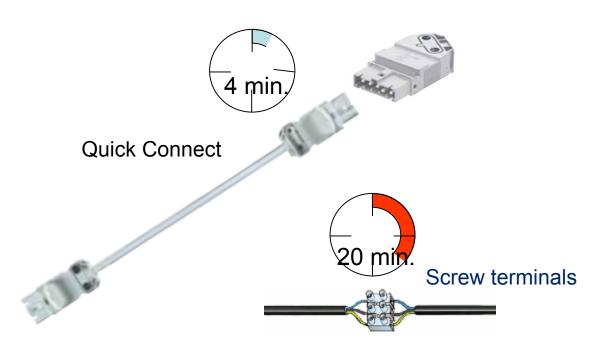


Typical Device Placement



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Light Fixture and Blind Motor Wiring Options



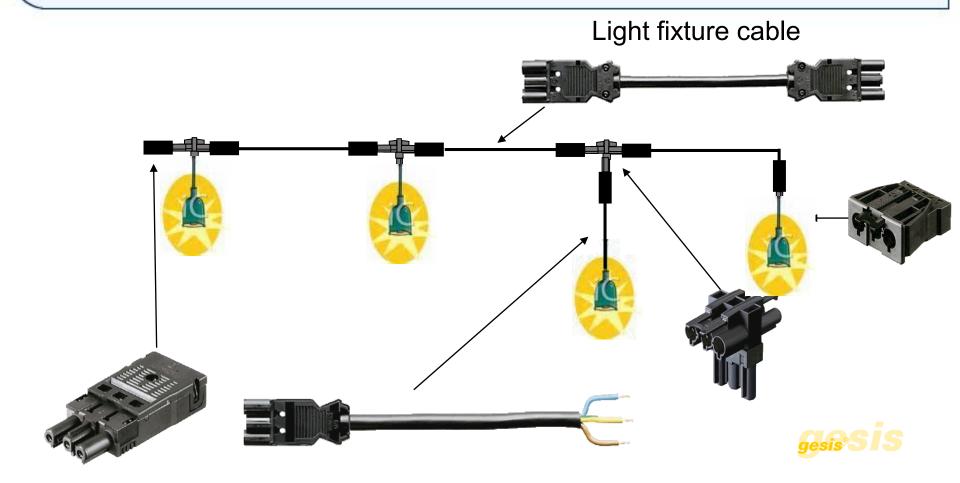
Modular connectors offered as a factory option by fixture and blind manufacturers

Use of screw terminals will require electrical protection

Check local jurisdictions for use of modular wiring



Modular Wiring example



Smart Room Control Summary

- Smart Room Control provides an end-to-end solution for offices
 - HVAC, Lighting and Sunshades / Sunblinds
- Perfect fit for new construction and tenant fit-outs
 - Leverages modular components and delivers installation savings
- Benefits delivered
 - Increased comfort
 - Personalized control
 - Enhanced employee satisfaction
 - Energy savings
- Provides LEED® credits
- Proven concept with hundreds of thousands of room systems installed

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Thank you



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Questions?

