# **Top 10 Lessons For Commercial Properties**

Paul Hollins, CEM

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**International Conference for Enhanced Building Operations (ICEBO) 2012** 

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## Agenda

- 1) Introductions
- How we define "EB Cx"
- 3) Case Studies: 2 EB Cx Projects
  - a) Heating plant @ mid-sized office tower
  - b) Full EB Cx project @ large office complex
- 4) 10 Lessons Learned
- 5) Conclusion
- 6) Questions

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## Introduction: Paul Hollins, CEM



Senior Director, Technical Services, Commerce Court, GWL Realty Advisors Inc.

Responsible for energy management initiatives for 3,000,000 ft2 of Triple A commercial office space in the heart of Toronto's Financial District. Head of operations since 2003 and in operations since 1989.

Participant in design team for LEED GOLD office development in Toronto.

#### Memberships:

**BOMA** (Building Owners and Managers Association) **AEE** (Association of Energy Engineers) **Certified Building Environmental Systems Operator** 

## Introduction: Paul Hollins, CEM



Commerce Court and South Core Financial Centre are LEED Gold (Core and shell) developments.

Canadian Business Magazine:
"Through the successful
implementation of sustainable
programs and projects, Commerce
Court continues to reduce its
environment footprint and pass on
cost savings to its tenants." Mary
Garden, vice-president of real estate
at bcIMC. (September 17, 2012:
"Great Buildings Reborn" article
focused on Commerce Court.)



## Scott Rouse, P. Eng., CEM, MBA

#### Managing Partner, Energy@Work Inc.

- Professional Engineer (P. Eng),
- Certified Energy Manager (CEM)
- Certified Sustainable Development Professional (CSDP) with the Association of Energy Engineers.
- Advisor for the Industrial Energy Technology Conference held each year in New Orleans.
- Founding chair of the Canadian Energy Manager Network.

In these and other roles, Scott is an active advocate for energy efficiency.



www.Energy-Efficiency.com or Google; "Scott Rouse energy"

## How we define "EB Cx"

EB Cx is a systematic approach aimed at optimizing building operation to achieve specific operating requirements.

#### 10 Specific Objectives

- Ensure Occupant Safety
   Bring Equipment to Its Proper
   Operational State
- Improve Tenant Comfort
   Increase Equipment Life
- 3. Improve Indoor Air Quality 8. Reduce Number of Service and Maintenance Calls
- 4. Increase Utility Efficiency 9. Identify and Gather Any Missing Critical System Documentation
- 5. Retain Tenants 10. Upgrade Staff Training

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## Our EB Cx Approach

#### Phase 1 Phase 2 Phase 3 Phase 4 Planning (10%) Transfer & Persistence (10%) Investigation (60%) Implementation (20%) \*Create building description Creation and implementation of Implementation of Measures (M) \*Define project objectives derived from Findings identified in Monitoring Plans (MPs) & Functional Ensuring the achieved savings can be maintained in the future. \*Define project scope Tests (FTs) to establish operating Phase 2. \*Create a project plan parameters & derive Findings (F). Identification and implementation of \*Name a Cx team and define roles Persistence Measures (P), and any and responsibilities necessary training. Typical objectives: Findings (F): Observations relevant Measures (M): Non-capital, low-cost Persistent Measures (P): Prescriptions ↑ comfort & safety to the EB Cx objectives, derived from changes to building operation serving for ongoing operator action to ↑efficiency/effectiveness of ops, the site assessment, MPs, and/or the EB Cx objectives. All measures will maintain the improvements achieved maintenance, & utility use FITs. Not all findings will result in a also result in persistence measures. through the measures. ↓ costs measure. **Deliverables:** Deliverables: Deliverables: Deliverables: 1.1 EB Cx Plan 3.1 "Implementation" Report 4.1 Phase 4 "Transfer and 2.1 Master List of Findings 2.2 "Investigation" Report Persistence" Report 1.2 Project Charter 1.3 Building Operating Plan (BOP) EMF (systematic approach to Monitoring Plan (MP) "Detailed Site-Assessment"): **FINDINGS** MEASURES PERSISTENCE MEASURE A - ASHRAE Level II Audit (Fx)(Fx. My) (Fx.My.Pz) B - Building Simulation Functional

## Conservation & Demand Management (CDM) / Demand Side Management (DSM)

Test (FT)

Measures identified in <u>Phase 2</u> that promise to save energy may be eligible for funding support through CDM and/or DSM programs. The property should consider these programs <u>before</u> implementing an energy-efficiency measure (EEM).

C - Cx Plan

## EB Cx Preparation and Activities:

#### Pre-EB Cx:

- ASHRAE Level II Audit
- Building Simulation
- Real-time Monitoring On Utility Meters and 15 Transformers

#### EB Cx:

- Pre-Functional Checklists
- Monitoring Plans (e.g. Over 500 points tracked at office complex)
- Pre- and Post- Functional Tests





## **Getting Started...**

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#### **Prepared Business Case**

- one year payback based on savings and incentives
- established EB Cx Plan
- Obtained approval

#### **Contacted Utilities**

- checked and calibrated natural gas meter
- obtained interval data
- signed up for incentive programs

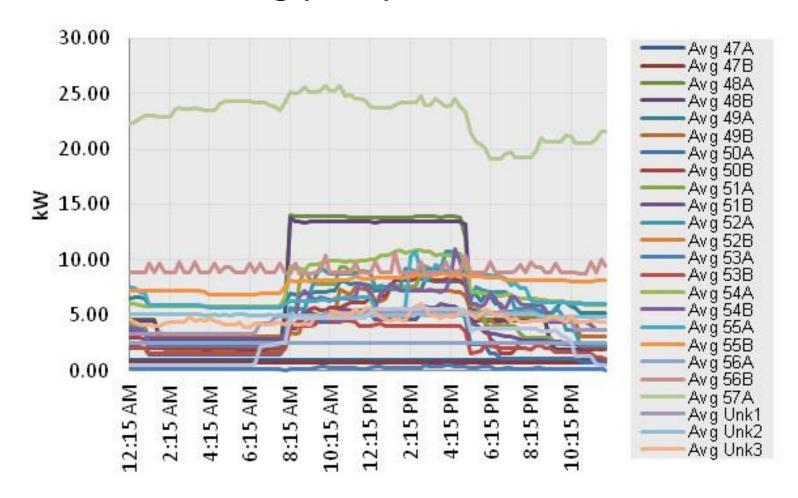
#### Installed RTM on utility meters:

- Gas, Steam, Chilled Water Electricity

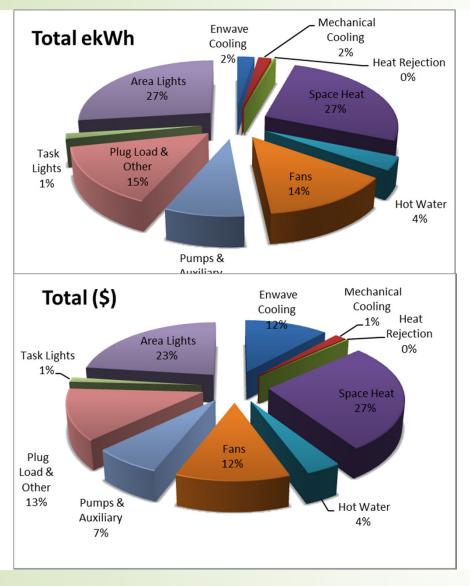
Organized and defined EB Cx Team Roles and Responsibilities

#### **EB Cx Tools: RTM**

#### **Real Time Monitoring (RTM) allowed Calibration:**



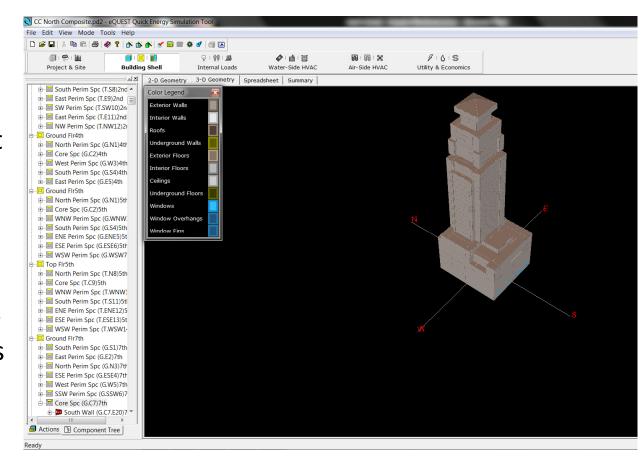
## EB Cx Tools: ASHRAE Level II Audits



## EB Cx Tools: eQuest Building Model

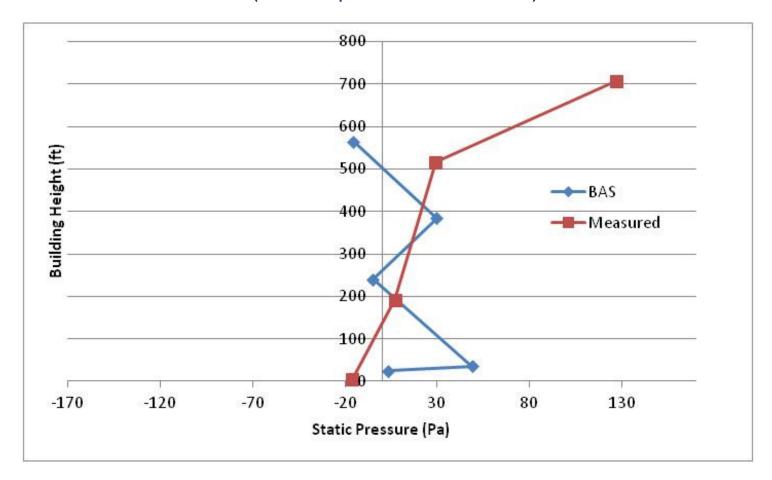
Building Simulation calibrated to ASHRAE 14 standards so that it is compliant with IPMVP Option D.

Annual, monthly, and real-time data used to ensure calibration was complient.



## **EB Cx Tools: Functional Tests**

Pressure Sensor Calibration (blue: reported; red: actual):



## 2 EB Cx Case Studies

- 1. Class A, 23 storey office tower
  - heating plant EB Cx.
  - 30% natural gas consumption reduction target for a .5 year payback



- 2. Triple A, 3,000,000+ square foot, downtown office complex complete EB Cx project.
  - 10 Objectives plus:
     15% energy reduction target to achieve a one year payback!

# First Project: Heating Plant EB Cx 23-Storey Commercial Office Tower

## **EB Cx Case Study**

# Profiled in Boma's BESt Benchmarking Report as an EB Cx example

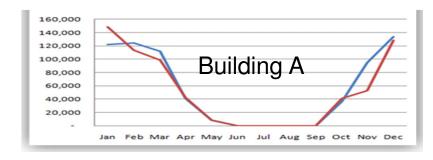
Website: http://www.bomabest.com/publications/2011-boma-bestenergy-and-environmental-report-bbeer/

## Discovery! "A" Used Twice "B"

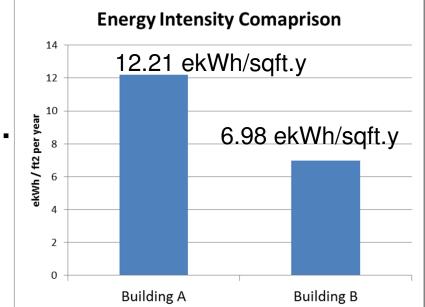
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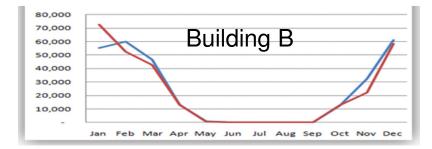
#### **Mystery:**

Annual natural gas profiles (2008 & 2009) for both properties were similar using monthly natural gas billing data.







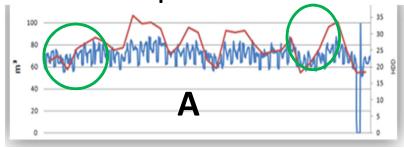


## Real Time Monitoring: Visibility

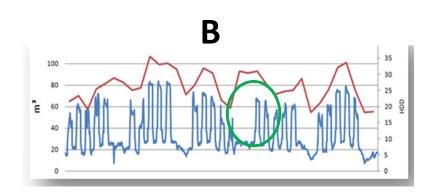
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Building "A": No Difference in Weather / Occupancy

#### Winter Month profile:

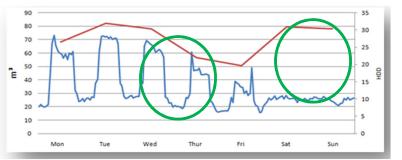


Vs



#### Winter Week profile:





- m<sup>3</sup> of natural gas in blue
  - heating degree days (HDD) in red
    - interesting anomalies and comparisons in green

## **Functional Tests**

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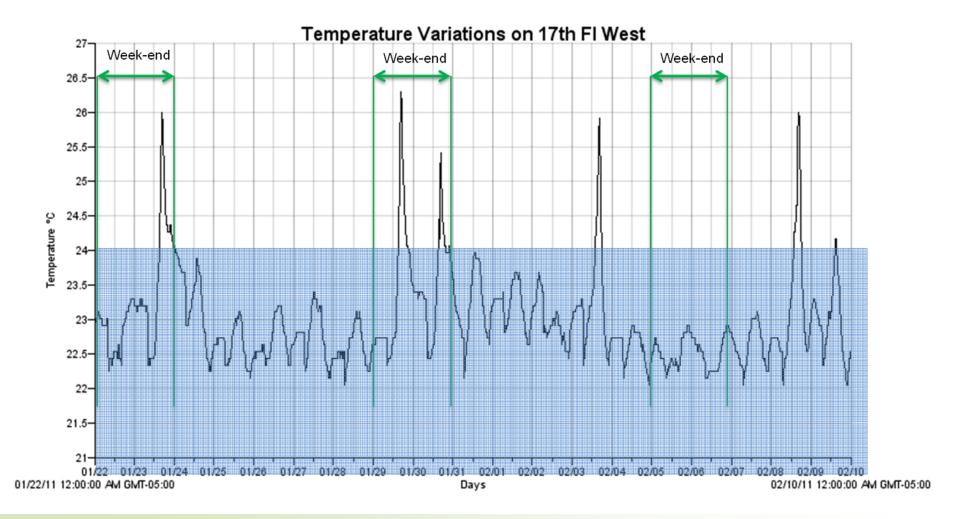
- Temperature data-loggers installed on several floors
  - 2 weeks typically used
- Boiler motors data-loggers installed
  - not terribly informative and RTM better
- Boiler performance checked for proper modulation
  - very mixed results and not consistent

Remote access to the BAS allowed systems comparison to RTM and temperature data

Temperature and relative humidity set-points assessed against operating conditions, ASHRAE standards, lease requirements

## 17<sup>th</sup> Floor West

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## Example: Finding #4

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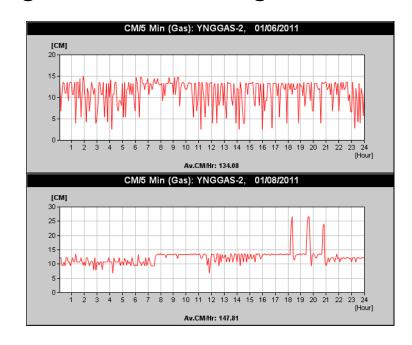
**Boilers Not Modulating** 

**Observation:** Lead boiler short cycling without modulating

Lead Boiler cycling from high-fire to low or off

Lead boiler now modulating,
BUT

Note: lag boiler performance



Re-set BAS so that boilers are modulating as required & CHECK!

**Result:** RTM allows operations to view natural gas use and ensure systems are controlled and performing as required.

## Example: Finding #6

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#### **Sub-optimal Reset on Secondary Heating Loop**

A regression analysis shows difference in stand-by losses and consumption in unoccupied modes

Bld. A:

Note: Nominal day-night

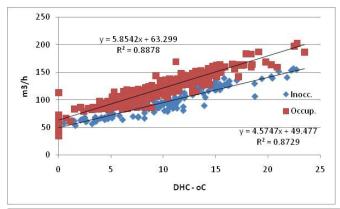
differences

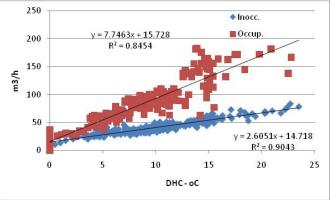
also, higher stand-by losses

Bld. B:

Note: Distinct day-night consumption

Also, lower stand-by losses

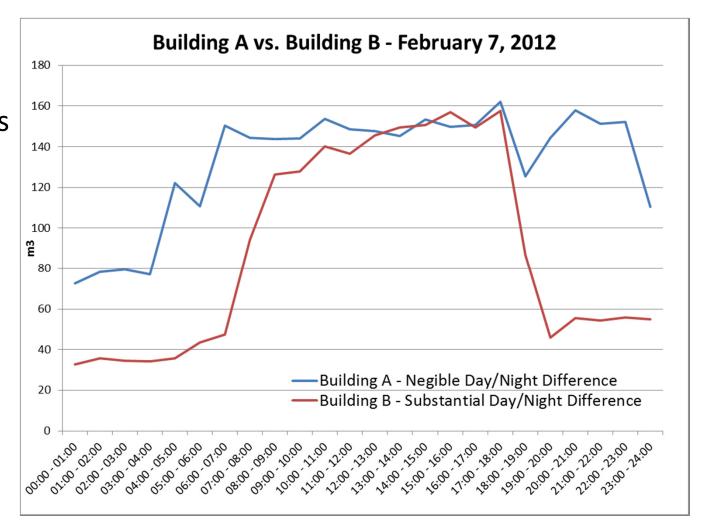




## Finding #6, continued

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Despite identical weather conditions (data is same-day), and comparable occupancy patterns, the difference between the two buildings' load shapes is stark.



## Phase 3: 22 Findings

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## 22 Findings

- \* Included Energy Efficiency Measures (EEMs)
- \* Identified and Implemented
  - Operational
    - Behavioural
      - Technology
        - Capital not included

## Results: 30% Saving Achieved

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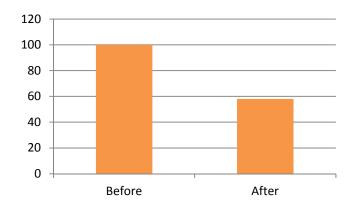
**Results:** 

2008: 196 m<sup>3</sup>/HDD

2009: 179 m<sup>3</sup>/HDD

2010: 183 m<sup>3</sup>/HDD

2011 (EB Cx): 139 m<sup>3</sup>/HDD



Additional reductions achieved from EEMs implemented during the EB-Cx Process

Subsequent third-party review: 30% reduction

#### **Enbridge Provided an Incentive Cheque for Gas Saved**

# 2<sup>nd</sup> Case Study: Full Building EB Cx 3 M sqft Triple A Downtown office complex

The Case for EB Cx

## **Identifying EB Cx Potential**

EB Cx potential identified in 2010 BOMA BESt audit update when the audit team noted discrepancies between information accessible via the BAS and what was observed in the mechanical rooms, systems, etc.

<2010-03-18 Energy Audit - R17>

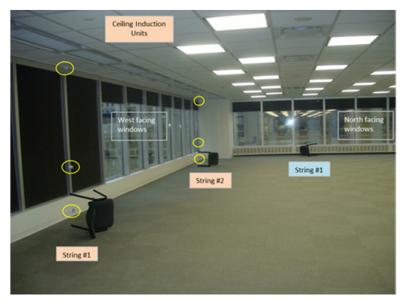
## Example of sensor problem

```
SUPPLY FANS
                                                               PER FL2-15 SOUTH RF21 2
SF218288: SYSTEM ENABLE/DISABLE....ENBL SCHEDULE
                                                          SF210201: SUPPLY FAN SF21.2.....RUN
SF210204: SUMMER/WINTER CV SWITCH. . SUMM
                                                           SF210208: R.A. DAMPER END SWITCH...
                                       MANUAL
SF218289: OFF/UNDCC/OCCP SWITCH.... DCCP SCHEDULE
                                                           SF210211: FREEZE CONDITION.....NORM
                                                           SF210221:MIXED AIR TEMPERATURE....
SF210220: DUTSIDE AIRTEMP(SW) JANO9.
                                    11.3 C
SF210224: CLG DISCH TEMP.....
                                                           SF210225: SUPPLY AIR TEMP JANG9....
                                    18.3 C
                                                           SF210229:FIRE CONDITION.....
SF210227:RTRN AIRTEMP RF21.1JAN09.
                                    22.2 C
                                                           SF210230: OUTSIDE AIR HUMID JANO9...
                                    40.4 %RH
                                                           SF210233: VFD SPEED.....
                                                           SF210236: DUCT STATIC SUPPLY.....
                                                                                               748.3 Pasc
                                   748.3 Pasc
SF210234: VFD CONTROL....
                                                           SF210238:RTRN AIR HUM RF21.1JAN09.
                                                                                                26.8 %RH
SF210237: SUPPLY AIR HUMID JANO9 ...
                                    16.1 XRH
                                                                                                80.3 kPa
                                                           SF210241:FRESH AIR DAMPERS.....
SF210240: MIN FRESH AIR DAMPERS.
                                     0.0 La
                                                           SF210244: COOLING VALVE.....
                                                                                                 0.3 kPa
                                    84.5 kPa
SF210242: RETURN AIR DAMPERS.....
                                                           SF210248:HUMIDIFIER VALUE.....
                                                                                                85.7 kPa
SF210245: HEATING VALVE.....
                                    42.2 k/u
                                                           SF210252: DEWPNT/DEHUM INTERLOCK...
                                                                                                -10.7 C
                                    19.1 C
SF210251:MINIMUM F.A. & CONTROL...
                                                           SF210254:CLG DISCH TEMP CONTROL...
                                                                                                18.3 C
                                    26.7 % H
SF210253: RA DEHUMIDIFY CONTROL....
                                                           SS210257: UNOCC SUP AIR SETPOINT...
                                                                                                 22.2 C
                                    29.3 C
SF210255: SUPPLY AIR TEMP CONTROL...
                                                           SF218261:M.A. LOW TEMP CONTROL....
                                                                                                 19.1 C
                                    26.7 % H
SF210258: RETURN AIR HUM CONTROL...
                                                           SF210266; RETURN AIR ENTHALPY.....
                                                                                                 22.3
SF210265: OUTSIDE AIR ENTHALPY.
                                    16.3
                                                           SF210273: RA SEHUMIDIFY RESET.....
                                                                                                 27.0 C
SF210268: SUPPLY AIR HUM CONTROL...
                                    17.1 % H
                                                                                                 28.0 %RH
                                                           SF210278: RETURN 9IR HUM RESET.....
SF210275: SUPPLY AIR TEMP RESET....
                                    29.1 C
                                                                                                    MANUAL
                                                           SF210288: SF21.2 SUPPLY FAN STATUS.ON
                                    19.5 C
SF210287: CALCULATED MIX.AIR SETPT.
                                                           SF210290:MIN FRESH AIR OMPR POS'N.
                                                                                                  0.0 %opn
SF210289:MINIMUM FRESH AIR *.....
                                    25.0 %
                                                                                                 80.6 %opn
                                                           SF210292: RETURN AIR DMPR PSS'N....
SF210291:FRESH AIR DMPR POS'N.....
                                   100.0 % pn
                                                                                                  3.8 %opn
                                                           SF210295: HEATING VALUE POSITION...
SF218294: COOLING VALUE POSITION...
                                     0.0 % pn
                                                                                                 97.8 2opn
                                                           SF210298: HUMIDIFIER VLV POSITION.
                                    29.1 C
                                                           SF2102A0:SETPOINT ALARM SF210200...710P
SF210299:SUPPLY AIR HUM SETPOINT.
                                    10 6 204
                                                           SF2102A4: SETPOINT ALARM SF210254..STC
SF2102A1: SETPOINT ALARM SF21025(...STOP
                                                           SF2102A8:SETPOINT ALARM SF210258..STOP
SF2102A5: SETPOINT ALARM SF210255...STOP
                                                           SF211236: SF21.2 DUCT STATIC..... 744.6 Pasc
SF2182B8: SETPOINT ALARM SF218268...STOP
```

## Ceiling Induction Units: Pre-functional Check

#### **Ceiling Induction Units**

- Stratification (short term warmer weather)
  - No significant differences, stratification of 0.3°C for floor units and 0.4°C for ceiling units, within instrument uncertainty.
  - No difference in floor minimum or maximum temperature.

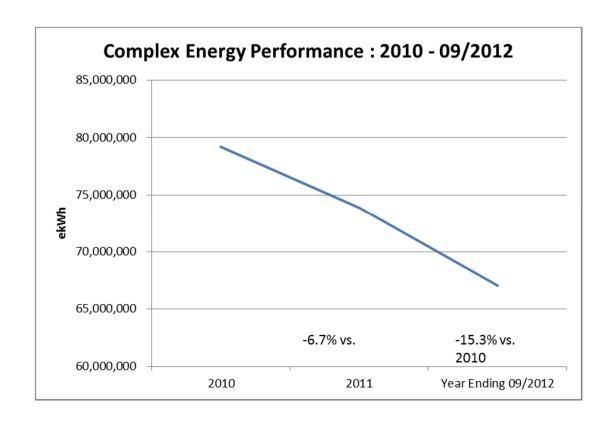




# Results 3 million foot<sup>2</sup> downtown office complex

15.3% Savings in less than 2 Years!

## **Quick Summary**



#### Target:

15% by 2014 vs. 2010 baseline.

Results: For the year ending September 30th 2012, there has been an estimated 15.3% unadjusted reduction versus the 2010 baseline.

86% of savings since 2010 achieved after September 2011

## Q3 2012 Financial Results

Summary of utility use reductions versus the 2010 baseline and estimate of costs avoided as a result of those reductions:

Utility	% Difference	<b>Unit Difference</b>	Savings <sup>i</sup>
Electricity (Oct '11-Sept '12)	-14.8%	-8,361,869 ekWh	-\$881,464
Chilled Water (Oct '11-Sept '12)	-4.6%	-96,128 ekWh	-\$49,506
Steam (Oct '11-Sept '12)	-2.2%	-327,482 ekWh	-\$26,843
Natural Gas (July '11-Jun '12)	-61.6%	-3,321,766 ekWh	-\$69,995
Water (May '11-Apr '12)	-28.1%	-71,025 m <sup>3</sup>	- \$171,715
Q3 Total	-15.3% ekWh		-\$1,199,523
Q5 Total	-13.3% EKVVII		-51,199,323
CDM/DSM Incentives Received:		\$915,565	
CDM/DSM Incentives Pending:		\$343,814	
GA Costs Avoided:		-\$196,500	

## **Top 10 Lessons Learned**

## #1: EB Cx Investment Pays Off

- Heating Plant project: 30% natural gas reduction achieved and externally verified: 0.5 year payback.
- Complex Full EB Cx: 15.3% achieved: 1 year payback.

**Note:** EB Cx is inexpensive but not 'cheap'.

Requires a minimum full-calendar year to account for seasonal variations in operating conditions. Plus, adequate investment to perform effective functional testing, training, etc.



"Our financial advice is free ... and it's worth every penny of it."

2012-10-23 Manchester ICE'BO Presentation Scott.Rouse@Energy-Efficiency.com

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## #2: Define "Who" Does "What" and "WHEN"

5.1.1	Property Manager / Owner Representative
5.1.2	Owner-Project Coordinator
5.1.3	EB Cx Project Head
5.1.4	EB Cx Agent
5.1.5	Building Operator
5.1.6	Controls Contractor
5.1.7	<b>HVAC Service Contractor or Vendor</b>
5.1.8	TAB Contractor
5.1.9	<b>Utility Conservation Representatives</b>
5.1.10	Other definitions include
	- what is capital / maintenance / operation

## #3: Foster Collaboration

EB Cx team member "Buy in" from each level is critical.

- Team members come from different levels of the organization, background, departments, companies, etc., and have competing priorities, which at times, may lead them to work at cross purposes.
- In our experience, lack of "Buy In" is the leading cause of delays and losses of project momentum.

Need to understand and define priorities plus: Craft EB Cx so that its priorities are understood and become the priorities for everyone.

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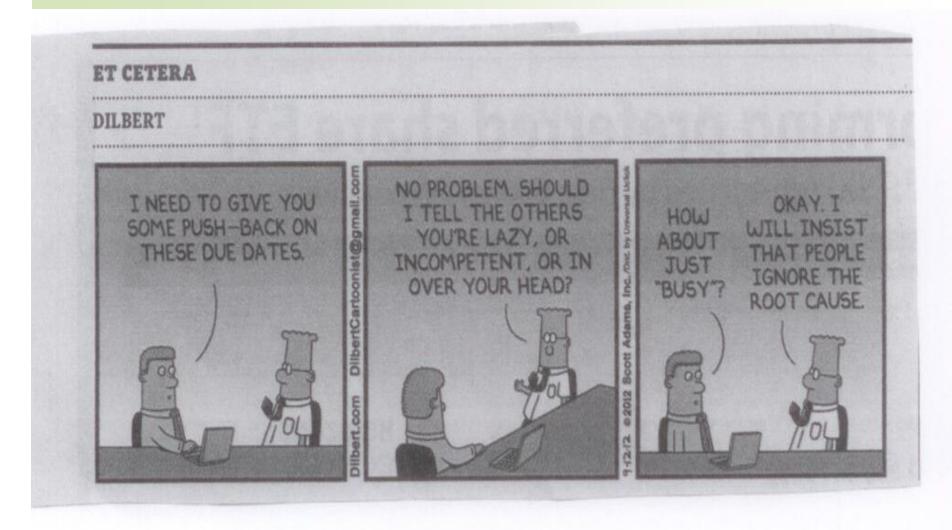
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## #4: Question Operating Assumptions

EB Cx process has clearly defined "Functional Tests" to ensure that actions are driven by data, not dogma.

## "Listen with your eyes!"

## Root Cause Issues: This is the conversation!



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## #5: Data - Data - DATA

EB Cx is a systematic, data-driven process that is designed to achieve specific, pre-defined objectives.

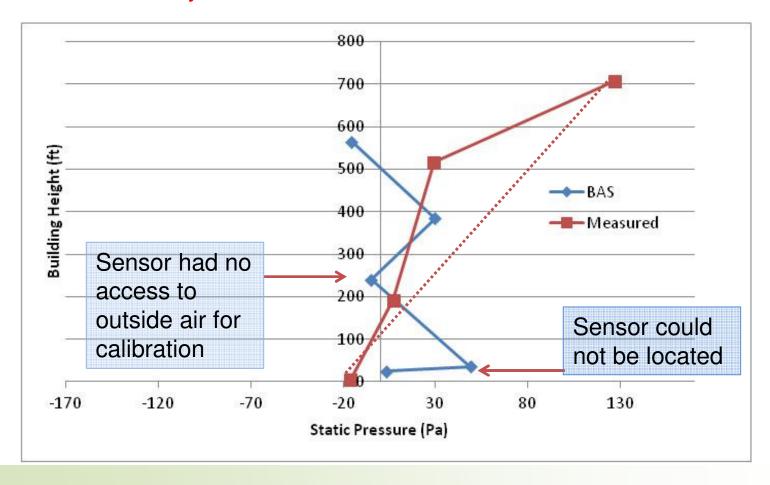
EB Cx is <u>not</u> troubleshooting.

Properly executed EB Cx involves comprehensive functional testing and monitoring oriented towards ascertaining (vs. speculating about) <u>root causes</u>.

## Data example: Pressure Sensor Calibration

Building Pressurization Functional Test (FT): Major Control Points

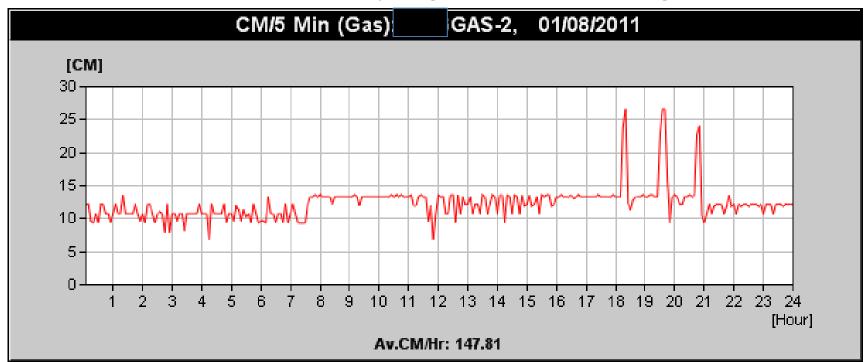
Blue is what the Building Automation System (BAS) is reporting <after 'calibration'> Red is what the FT actually measured



## Data Example #2: Boiler Modulation FT

#### **Boiler Not Modulating**

**Observation:** Lead boiler short cycling without modulating



# #6: Systematic: Realistic & Prioritize

### Systemic improvement requires a systematic process.

It is extremely tempting to subvert the EBCx process and devolve into troubleshooting and / or a 'Trial and Error' – discipline is required.

Also,

Opportunities jump out, and the instinct is to resolve individually and immediately, without stopping to consider root causes, why did they occur or think about how the "fix" will affect other systems and be sustained.

There will always be more to do than time/budget will allow.

## #7: Maintain Momentum

EB Cx requires a high level of commitment from every member of the EB Cx team. Momentum can easily be lost.

#### To maintain momentum:

- Positive relationships
- Regular communication (monthly meetings, diligent follow-up, etc.)
- Track and share ongoing results

## #8: Include Incentives: DSM / CDM

# Case Study 1 (Demand Side Management < DSM>)

- \$15,600 incentive provided validation of savings.
- Less than 1 year payback.

# Case Study 2 (Conservation Demand Management < CDM > )

- Audit and Building Simulation
- VFD's

#### **Potential CDM:**

- Building Automation System Optimization
- Monitoring and Targeting (M&T)

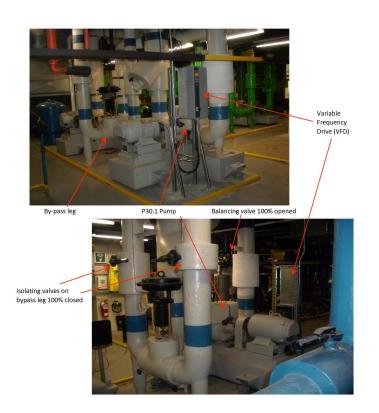
# #9: Persistence: The Most Important Phase

Transfer and Persistence ensures improvements implemented through the EB Cx project are sustained.

It is the fourth and last phase of EB Cx.

That doesn't mean it should be left to the end.

## Persistence: Documentation is key

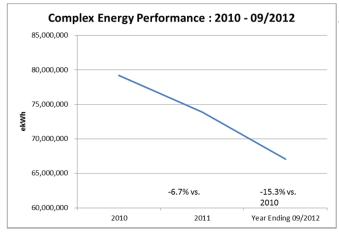


- Gather all relevant information about systems for operators and file so it's easily accessible.
- Highlight persistence actions, and important contacts/resources.
- List all relevant filenames.

## #10: Celebrate and Show Success

- ✓ 1. Ensure Occupant Safety
- ✓ 2. Improve Tenant Comfort
- 3. Improve Indoor Air Quality
- 4. Increase Utility Efficiency
- 5. Retain Tenants
- 6. Bring Equipment to Its Proper Operational State
- 7. Increase Equipment Life
- ✓ 8. Reduce Number of Service and Maintenance Calls
- 9. Identify and Gather Any Missing Critical System Documentation
- ✓ 10. Upgrade Staff Training

## **Showing Success: Both Projects**



#### Target:

15% by 2014 vs. 2010 baseline.

#### **Results:**

- 1) 15.3% unadjusted reduction already!
- 2) \$ 1.2 Million in utility savings
- 3) Correcting persistent problems



#### Target:

30% Natural Gas Reduction

#### Results:

Achieved and received an additional \$15,000

## **CONCLUSION:** EB Cx Works!

Even in well-managed, elite buildings that have better than average energy intensities, based on Canada's and Ontario's averages

- achieved 30% and 15% savings via EB Cx.

We believe most commercial buildings have the potential to save at least that much through quality EB Cx projects.

# Questions?

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#### **Clients and Associations**





















Professional Engineers of Ontario BOMA

Canada Green Building Council ASHRAE

Sustainable Buildings Canada

Building Commissioning Association IEEE

CIET

# Thank you!

Please don't hesitate to contact **Energy@Work** Inc. with any additional inquiries...

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<u>Requests@energy-efficiency.com</u> <u>www.Energy-Efficiency.com</u>